THE UNIVERSITY OF FLORIDA BOARD OF TRUSTEES
BOARD RETREAT
COMMITTEE MEETINGS
BOARD MEETING

September 4-5, 2014
Austin Cary Forest Learning Center
10625 NE Waldo Road
Gainesville, Florida 32609
SCHEDULES
The University of Florida Board of Trustees
Board Retreat, Committee Meetings and Board Meeting
Presidential Search Committee and Subcommittee Meetings
September 4-5, 2014
Austin Cary Forest Learning Center
10625 NW Waldo Road, Gainesville, Florida 32609

Retreat, Thursday, September 4, 2014
12:00 pm~3:30 pm EDT
A Retreat of the University of Florida Board of Trustees (*Lunch will be provided for Trustees and Vice Presidents*)

Committee Meeting, Thursday, September 4, 2014
~3:30 pm~4:15 pm EDT
A Regular Meeting of the below listed Committee of the University of Florida Board of Trustees

Committee on Governance
(*Heavener (Chair), Brown, Cameron, Roberts, Roulhac, Scott, Thomas*)

Board Committees and Board Meeting and Retreat Friday,
September 5, 2014
8:30 am~11:45 am EDT

Breakfast
8:30-9:30 am EDT
Breakfast will be served for Trustees and Vice Presidents
Board Committees and Full Board Meetings
9:00 am – 9:45 am EDT (estimated)

The below listed Committees of the University of Florida Board of Trustees and the full University of Florida Board of Trustees will meet in the following sequence, with one meeting beginning immediately after the prior meeting ends and continuing until all meetings have concluded (times are estimated and may be earlier or later depending on time needed for each meeting):

Committee on Finance and Facilities Meeting
(Rosenberg (Chair), Brown, Cameron, Heavener, Roberts, Scott, Thomas)

Committee on Educational Policy and Strategy Meeting
(Committee of the whole Board)

University of Florida Board of Trustees Meeting
(Full Board)

Break (~10 minutes)

Upon conclusion of the Committees’ and Board’s meetings, there will be an approximately 10-minute break, after which the retreat will resume.

Retreat
~9:55 am – ~11:45 am EDT

The Retreat of the University of Florida Board of Trustees will resume upon the end of the break following the Committees’ and Board’s meetings.

Lunch
~11:45 am – ~12:30 pm EDT

Lunch will be served for Trustees, Vice Presidents and Presidential Search Committee members.

President Search Compensation Subcommittee and Board Governance Committee Joint Meeting and Full Search Committee Meeting
12:00 pm – ~1:30 pm EDT

The Presidential Search Compensation Subcommittee and the Governance Committee will have a joint meeting and the Full Presidential Search Committee will meet in the following sequence, with one meeting beginning immediately after the prior meeting ends and continuing until all meetings have concluded (times are estimated and may be earlier or later depending on time needed for each meeting):

12:00 pm – ~12:30 pm EDT

Presidential Search Compensation Subcommittee and Board Governance Committee Joint Meeting
Compensation Subcommittee Members
(Heavener (Chair), Cameron, Abernathy, Guzick, Heft, Koenig, Kuntz, Thomas)
Governance Committee Members
(Heavener (Chair), Brown, Cameron, Roberts, Roulhac, Scott, Thomas)

~12:30 pm – ~2:00 pm EDT

Presidential Search Committee Meeting
(Scott (Chair), Abernathy, Bonarrigo, Cameron, Guzick, Heavener, Heft, Klee, Koenig, Kuntz, Narayanan, Norris, Norton, Payne, Roberts, Tealer, Thomas, Yost)
All Trustees are invited to attend.
AGENDA

THURSDAY, September 4

1:10 - 1:20 p.m. President’s Welcome and Remarks

1:20 - 2:20 p.m. AAU & Top 10 Preeminence Metrics
Joseph Glover, Provost and Senior Vice President for Academic Affairs
Jamie Lewis Keith, Vice President, General Counsel and University Secretary

2:20 - 3:20 p.m. Graduate Education
Joseph Glover, Provost and Senior Vice President for Academic Affairs and Deans

3:20 - 3:30 p.m. Break

Governance Committee Meeting (See Board and Committee meetings agendas)
Immediately upon completion of the day’s portion of the retreat (~3:30) - ~4:15 p.m.
FRIDAY, September 5

*Breakfast will be served to Trustees and Vice Presidents from 8:30 - 9:30 a.m.

9:00 – 9:45 a.m. Board Committees and Full Board Business Meeting (see Board and Committees meetings agendas)

9:45 – 9:55 a.m. Break

Retreat
9:55 - 11:15 a.m. Branding Campaign Update
Jane Adams, Vice President for University Relations

11:15 – 11:45 a.m. Board Governance
Steven Scott, Chair, Board of Trustees

11:45 – 12:30 p.m. Lunch – Trustees, Vice Presidents and Presidential Search Committee

12:00 – 12:30 p.m. Presidential Search Compensation Subcommittee and Governance Committee Joint Meeting

12:30 – 2:00 p.m. Presidential Search Committee Meeting

NOTE: The business meetings and breaks of Board committees and the full University of Florida Board of Trustees and the Board Retreat and breaks will be conducted each day in the sequence specified above, with one segment beginning immediately after the prior segment ends and continuing until all segments have concluded (times are estimated and may be earlier or later depending on time needed for each segment).

Presidential Search Committee Meeting: The Presidential Search Committee will have its first in-person meeting at the Austin Cary Forest Learning Center, on Friday, September 5, beginning at 12:30 p.m. All Trustees are invited and encouraged to attend.
UNIVERSITY OF FLORIDA BOARD OF TRUSTEES
COMMITTEE ON GOVERNANCE
COMMITTEE AGENDA

September 4, 2014
Beginning immediately after the Board Retreat breaks for the day
(estimated at 3:30 P.M. EDT)
Austin Cary Forest Learning Center
10625 NW Waldo Road, Gainesville, Florida 32609

The University of Florida Board of Trustees Committee on Governance will meet at the above-listed location and time on September 4, 2014.

COMMITTEE ON GOVERNANCE
Committee Members: James W. Heavener (Chair), C. David Brown, II, Susan M. Cameron, Carolyn K. Roberts, Juliet M. Roulhac, Steven M. Scott, David M. Thomas

1.0 Call to Order and Welcome ................................................................. James W. Heavener, Chair

2.0 Verification of Quorum ........................................................................... Assistant Secretary

3.0 Approval of Minutes ............................................................................. James W. Heavener, Chair
   June 5, 2014
   July 8, 2014 (Joint Meeting with the Presidential Search Committee)

4.0 Information/Discussion Items ................................................................. James W. Heavener, Chair
4.1 UF and Affiliated Organizations Insurance Review............................... Michael W. Ford
   (materials to be provided at the meeting)

   Executive Session

4.2 Collective Bargaining

   Resume Public Session

5.0 Action Items ...................................................................................... James W. Heavener, Chair
GV1. Collective Bargaining Agreement between the University of Florida Board of Trustees (BOT) and the Graduate Assistants United (GAU)
GV2. Collective Bargaining Agreement between the University of Florida Board of Trustees (BOT) and the United Faculty of Florida (UFF)
GV3. Collective Bargaining Agreement between the University of Florida Board of Trustees (BOT) and the American Federation of State, County & Municipal Employees, AFL-CIO (AFSCME)
GV4. Collective Bargaining Agreement between the University of Florida Board of Trustees (BOT) and the Police Benevolent Association (PBA)
GV5. Conforming Amendments to University of Florida Board of Trustees Bylaws

6.0 New Business ................................................................. James W. Heavener, Chair

7.0 Adjourn ................................................................. James W. Heavener, Chair
The Committee on Finance and Facilities and the Committee on Educational Policy and Strategy of the University of Florida Board of Trustees and the full Board of Trustees will meet at the above-listed location on September 5, 2014 in the following sequence beginning at 9:00 a.m. EDT, with one meeting beginning immediately after the prior meeting ends, and continuing until all meetings have concluded:

**COMMITTEE ON FINANCE AND FACILITIES**

Committee Members: Jason J. Rosenberg (Chair), C. David Brown, II, Susan M. Cameron, James W. Heavener, Carolyn K. Roberts, Steven M. Scott, David M. Thomas

1.0 Call to Order and Welcome .................................................................Jason J. Rosenberg, Chair

2.0 Verification of Quorum .................................................................Assistant Secretary

3.0 Approval of Minutes .................................................................Jason J. Rosenberg, Chair
   *June 5, 2014*

4.0 Action Items........................................................................Jason J. Rosenberg, Chair
   FF1. Stephen C. O’Connell Center Energy Efficiency Contract-UF Building #0094
5.0 Information/Discussion Items .............................................................Jason J. Rosenberg, Chair
5.1 Update on Parking Privatization Analysis .... Curtis Reynolds, VP/Business Affairs
5.2 ENT/Ophthalmology Building ......................... Curtis Reynolds, VP/Business Affairs
5.3 Dasburg President’s House Update ............... Curtis Reynolds, VP/Business Affairs

6.0 Adjourn .......................................................................................Jason J. Rosenberg, Chair

COMMITTEE ON EDUCATIONAL POLICY AND STRATEGY
Committee of the whole Board

1.0 Call to Order and Welcome .........................................................David M. Thomas, Chair
2.0 Verification of Quorum .................................................................Assistant Secretary
3.0 Approval of Minutes .................................................................David M. Thomas, Chair
   June 5, 2014
4.0 Action Items............................................................................David M. Thomas, Chair
   EP1. Tenure Upon Hire
   EP2. New Degree Limited Access Programs
   EP4. Facility Security Clearance; Exclusion of Certain Directors and Officers;
       Designation of Senior Management Group for Classified Information
5.0 Information/Discussion Items......................................................David M. Thomas, Chair
   Admissions Update .......................................................... Zina Evans, VP/Enrollment Management
6.0 Adjourn .......................................................................................David M. Thomas, Chair

BOARD OF TRUSTEES

1.0 Call to Order and Welcome .........................................................Steven M. Scott, Chair
2.0 Verification of Quorum .................................................................Assistant Secretary
3.0 Committee Report and Confirmation of Action Items ...............Steven M. Scott, Chair
   Committee Report:
   Committee on Governance..................................................James W. Heavener
   Confirmation of Recommendation on Action Items:
   Committee on Finance and Facilities................................. Jason J. Rosenberg, Chair
   Committee on Educational Policy and Strategy .......................David M. Thomas, Chair
4.0 Action Items (Consent Agenda) ...............................................Steven M. Scott, Chair
   BT1. Minutes – June 6, 2014
   BT2. Minutes – July 8, 2014
GV1. Collective Bargaining Agreement between the University of Florida Board of Trustees (BOT) and the Graduate Assistants United (GAU)
GV2. Collective Bargaining Agreement between the University of Florida Board of Trustees (BOT) and the United Faculty of Florida (UFF)
GV3. Collective Bargaining Agreement between the University of Florida Board of Trustees (BOT) and the American Federation of State, County & Municipal Employees, AFL-CIO (AFSCME)
GV4. Collective Bargaining Agreement between the University of Florida Board of Trustees (BOT) and the Police Benevolent Association (PBA)
GV5. Conforming Amendments to University of Florida Board of Trustees Bylaws
EP1. Tenure Upon Hire
EP2. New Degree Limited Access Programs
EP3. Facility Security Clearance; Exclusion of Certain Directors and Officers; Designation of Senior Management Group for Classified Information

5.0 Information/Discussion Items (if any)...............................................Steven M. Scott, Chair

6.0 Adjourn ................................................................................................................Steven M. Scott, Chair
SUBJECT: Collective Bargaining Agreement between the University of Florida Board of Trustees (BOT) and the Graduate Assistants United (GAU)

BACKGROUND INFORMATION

The University and the GAU reached tentative agreement on July 14, 2014, on a new three-year collective bargaining agreement.

The contract calls for an across the board raise of 3.25% and an increase in the minimum stipend from $11,000 to $13,000 for a half-time appointment. The cost for the minimum stipend increase is approximately .75%.

The tentative agreement also provides for:
- $40 raise to cover a 2014-2015 increase in mandatory student fees (total student fees are $700 per semester)
- streamlined and better language for discipline and grievance issues
- implementation of needed changes in the health plan (an increase in the prescription co-pays)
- various minor edits to update the contract

A copy of the proposed agreement is available on the University Human Resources web site: http://hr.ufl.edu/?p=15450.

GAU represents approximately 4000 graduate assistants. A ratification vote is scheduled for late August or early September.

PROPOSED COMMITTEE ACTION

The Committee on Governance is asked to ratify the 2014-2017 Collective Bargaining Agreement with the Graduate Assistants, as referenced above, subject to ratification by the Union, for recommendation to the Board of Trustees for approval on the Consent Agenda.
SIGNIFICANT POLICY ISSUES FOR COMMITTEE TO CONSIDER
Board of Governors approval is not required.

Supporting Documentation Included: None. See above link to the Human Resource Services website for a complete copy of the proposed new contract.

Submitted by: Joseph Glover, Provost and Senior Vice President for Academic Affairs
SUBJECT: Collective Bargaining Agreement between the University of Florida Board of Trustees (BOT) and the United Faculty of Florida (UFF)

BACKGROUND INFORMATION
The 2013-2016 collective bargaining agreement between the United Faculty of Florida and the University provides for a wage-opener for years two and three of that agreement. The parties reached a tentative agreement on August 14, 2014, on a salary increase for 2014-2015.

The tentative agreement calls for a merit raise pool of 3.5%. It also provides for a one-time payment of $500 for all members of the bargaining unit whose salary is $50,000 or less.

UFF represents approximately 1600 faculty and associated employees. A ratification vote by members of the bargaining unit is scheduled for late August or early September. A copy of the full agreement with these changes is available at http://hr.ufl.edu/manager-resources/employee-relations/union-contracts/united-faculty-of-florida-contract/.

PROPOSED COMMITTEE ACTION
The Committee on Governance is asked to ratify the salary changes noted above to the Collective Bargaining Agreement with the United Faculty of Florida, subject to ratification by the Union, for recommendation to the Board of Trustees for approval on the Consent Agenda.

SIGNIFICANT POLICY ISSUES FOR COMMITTEE TO CONSIDER
Board of Governors approval is not required.

Supporting Documentation Included: None. See above link to the Human Resource Services website for a complete copy of the proposed new contract.

Submitted by: Joseph Glover, Provost and Senior Vice President for Academic Affairs
SUBJECT: Collective Bargaining Agreement between the University of Florida Board of Trustees (BOT) and the American Federation of State, County & Municipal Employees, AFL-CIO (AFSCME)

BACKGROUND INFORMATION
The University and AFSCME reached tentative agreement on July 15, 2014, on a new three-year collective bargaining agreement.

The contract calls for a merit raise pool of 2.5% for 2014 and a one-time payment of $500 for all members of the bargaining unit who earn $50,000 or less. All other terms of the previous collective bargaining agreement remain the same.


PROPOSED COMMITTEE ACTION
The Committee on Governance is asked to ratify the 2014-2017 Collective Bargaining Agreement with the American Federation of State, County & Municipal Employees, AFL-CIO, for recommendation to the Board of Trustees for approval on the Consent Agenda.

SIGNIFICANT POLICY ISSUES FOR COMMITTEE TO CONSIDER
Board of Governors approval is not required.

Supporting Documentation Included: None. See above link to the Human Resource Services website for a complete copy of the proposed new contract.

Submitted by: Paula Varnes Fussell, Vice President for Human Resource Services
SUBJECT: Collective Bargaining Agreement between the University of Florida Board of Trustees (BOT) and the Police Benevolent Association (PBA)

BACKGROUND INFORMATION
The University and PBA reached tentative agreement on August 19, 2014, on 2 amendments to the 2013-2016 collective bargaining agreement.

The tentative agreement calls for a 2014 across the board raise of 5.0% for all members of the bargaining unit. It also provides for an increase in clothing allowance to members of the bargaining unit assigned to full-time plain-clothes positions. The annual clothing allowance is increased from $600.00 to $800.00, to be paid in two equal installments. The annual shoe allowance is increased from $150.00 to $200.00.

PBA represents approximately 60 sworn officers in the University of Florida Police Department. A ratification vote by members of the bargaining unit is tentatively scheduled for August 26-27, 2014 and will be reported at the Committee on Governance meeting on September 4, 2014. A copy of the full agreement is available at http://hr.ufl.edu/wp-content/uploads/docs/pba_contract.pdf.

PROPOSED COMMITTEE ACTION
The Committee on Governance is asked to ratify the 2013-2016 Collective Bargaining Agreement with the Police Benevolent Association, as referenced above, subject to ratification by the Union, for recommendation to the Board of Trustees for approval on the Consent Agenda.

SIGNIFICANT POLICY ISSUES FOR COMMITTEE TO CONSIDER
Board of Governors approval is not required.
Supporting Documentation Included: None. See above link to the Human Resource Services website for a complete copy of the proposed new contract.

Submitted by: Paula Varnes Fussell, Vice President for Human Resource Services
SUBJECT: Conforming Amendments to University of Florida Board of Trustees Bylaws

BACKGROUND INFORMATION

The attached amendments to Article IV of the Board’s Bylaws, which are lined, are proposed to conform with the Board-authorized Committee on Governance Action of June 5, 2014, Resolution R14-132, creating the role of Vice President and University Secretary and permitting the Vice President and General Counsel to serve as Vice President, General Counsel and University Secretary, as Jamie Lewis Keith has been doing for some time.

PROPOSED COMMITTEE ACTION

Amend UF’s Bylaws, Article 4, Sections 4.1 and 4.7, as shown in the attached draft, to reflect the authority of the Corporate Secretary to appoint a Vice President and University Secretary and to allow for the Vice President and General Counsel to also perform the role of University Secretary.

SIGNIFICANT POLICY ISSUES FOR COMMITTEE TO CONSIDER

Board of Governors approval is not required.

Supporting Documentation Included: See attached lined changes.

Submitted by: Jamie Lewis Keith, Vice President, General Counsel and University Secretary
UF Board of Trustees Bylaws -- Conforming Amendments
The following amendments to Article IV of the Board’s Bylaws, which are lined, are proposed to conform with the Board Committee on Governance Action of June 5, 2014, Resolution R14-132, creating the role of Vice President and University Secretary and permitting the Vice President and General Counsel to serve as Vice President, General Counsel and University Secretary, as Jamie Lewis Keith has been doing for some time:

Article IV OFFICERS OF THE BOARD

Add to the first sentence of 4.1 OFFICERS the following lined language: The Officers of the Board shall be the Chair, Vice Chair, and President who serves as the Corporate Secretary, any Vice President and University Secretary and any Assistant Secretary.

Add to the last sentence of 4.7 and to the end of 4.7 the following lined language: The Corporate Secretary may designate an individual to serve as Vice President and University Secretary, who may also be the General Counsel, and individuals to serve as Assistant Secretary to the Board. The Vice President and University Secretary shall report to the President and Corporate Secretary of the University, advise and assist the Board, and serve as the executive administrator for the President in his or her role as Corporate Secretary of the Board (including by administratively supervising any Assistant Secretary in support of the Board). The Vice President and University Secretary may perform the foregoing duties of the Corporate Secretary regarding notices, materials, minutes and execution and attestation of Board action, as well as any other actions authorized by the President and Corporate Secretary.
ACTION OF THE UNIVERSITY OF FLORIDA BOARD OF TRUSTEES COMMITTEE ON GOVERNANCE

Number: R14-132

Subject: Vice President Organization – University Secretary

Date: June 5, 2014

At a duly called meeting of the Committee on Governance of the University of Florida Board of Trustees (Board) on June 5, 2014 and pursuant to authority conferred by the Board, the Committee took final action and adopted the following resolution:

RESOLVED: That the University of Florida’s organizational structure for Vice Presidents of the University is amended to--

(1) create the executive position of Vice President and University Secretary, which shall report to the President of the University, advise and assist the Board, and serve as the executive administrator for the President in his or her role as Corporate Secretary of the Board under Section 4.7 of the Board’s Bylaws (including by administratively supervising any Assistant Secretary in support of the Board); and

(2) allow for the position of Vice President and General Counsel to serve as Vice President, General Counsel and University Secretary.

Executed as of the 5th day of June, 2014.

David M. Thomas, Chair
Committee on Governance

J. Bernard Machen, President
and Corporate Secretary
SUBJECT: Stephen C. O’Connell Center Energy Efficiency Contract – UF Building #0094

BACKGROUND INFORMATION

The University of Florida Business Affairs, in an on-going effort to reduce energy costs and upgrade existing facilities, elected to perform an ESCO project in UF’s O’Connell Center building (“ODome”). The ODome is an approximately 300,000 GSF complex in which the University engaged Siemens Industry, Inc. (“Siemens”) to complete a Detailed Feasibility Assessment (“DFA”) with the intent to complete an Investment Grade Audit (“IGA”). Siemens is a qualified energy performance contractor which is a designated contractor for such services by the State of Florida Department of Management Services through its ITN No. 24-973-320-X.

Following the DFA and IGA, which provides recommendations for potential savings, the University of Florida will be in the final development stages of an Energy Performance Contract with Siemens to cover a scope of work to complete approximately $6,500,000 in facility improvements. The University of Florida is seeking approval to enter into a lease purchase agreement(s) to finance up to $6,500,000 of the improvements recommended by the IGA. Under the lease purchase agreement(s), Siemens will install upgrades that will create a positive cash flow and will generate additional savings for the University of Florida in the operation of the building.

PROPOSED COMMITTEE ACTION

Approve the University of Florida Energy Efficiency Performance Contract for Building #0094 (Stephen C. O’Connell Center) on terms within and consistent with the following parameters, and authorize the President of the University or his designee to approve the final terms and execute all documents necessary or convenient, within said parameters:
(1) The amount financed shall not exceed $6,500,000. (2) The term of the financing shall not exceed the expected useful life of the energy efficiency equipment and improvements. (3) The monthly/quarterly/yearly principal and interest payments should be less than the reasonably expected energy, operational, and capital savings as a result of such equipment and improvements; Siemens or any other energy service company involved in the project shall also guarantee savings at least equal to such principal and interest. (4) Payments on the loan should not commence until construction is complete. (5) Closing and prepaid costs of financing shall be at commercially reasonable, market rates and terms.

**SIGNIFICANT POLICY ISSUES FOR COMMITTEE TO CONSIDER**

Board of Governors approval is not required.

Supporting Documentation Included: See [attached](#).

Submitted by: Curtis A. Reynolds, Vice President for Business Affairs
ODome – Energy Efficiency Performance Contract ESCO Project

Baseline Utility Expenditures - $712,774
Projected Year 1 Utility Savings - $275,000
Projected Year 1 Capital Savings - $100,000

* Savings projections are preliminary only and are subject to final review and modification during DFA and IGA

Projected Scope of Work

- Select Building HVAC and Lighting Automation Systems
- Select Building Lighting Systems
- Select Building Mechanical Systems
- Select Building Metering Systems
- Select Campus Electrical Infrastructure Upgrades Associated with ODome Project

* Scope is preliminary only and are subject to final review and modification based on results of DFA and IGA

Projected Cost of Work

- Not to Exceed $6,500,000
- Cost to be financed in ESCO project and costs offset by guaranteed savings

* Final costs will be based on results of DFA and IGA

Lease / Payment

- Capital lease(s)
- Term of lease is a maximum of 20 years
- Interest rate will be at commercially reasonable, market rates and terms at time of funding.
- A net positive cash-flow balance shall be achieved per Florida legislation and State contract requirements. Utility and capital rate increases are assumed to average 3% per year.
### Siemens ODOME ESCO Potential Project Cash-Flow - $6.5M Capital Project

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Guaranteed Performance Project</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Energy Savings</td>
<td>275,000</td>
<td>283,250</td>
<td>291,748</td>
<td>300,500</td>
<td>309,515</td>
<td>318,800</td>
<td>328,364</td>
<td>338,215</td>
<td>348,362</td>
</tr>
<tr>
<td>Operational / Maintenance Savings</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Capital Cost Avoidance Savings</td>
<td>100,000</td>
<td>103,000</td>
<td>106,090</td>
<td>109,273</td>
<td>112,551</td>
<td>115,927</td>
<td>119,405</td>
<td>122,987</td>
<td>126,677</td>
</tr>
<tr>
<td><strong>Total Savings</strong></td>
<td>375,000</td>
<td>386,250</td>
<td>397,838</td>
<td>409,773</td>
<td>422,066</td>
<td>434,728</td>
<td>447,770</td>
<td>461,203</td>
<td>475,039</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Project Debt Service</td>
<td>349,999</td>
<td>360,499</td>
<td>386,951</td>
<td>398,560</td>
<td>410,517</td>
<td>422,832</td>
<td>435,517</td>
<td>448,583</td>
<td>462,040</td>
</tr>
<tr>
<td>ESCO Guarantee and Support Services</td>
<td>25,000</td>
<td>25,750</td>
<td>10,885</td>
<td>11,212</td>
<td>11,548</td>
<td>11,895</td>
<td>12,251</td>
<td>12,619</td>
<td>12,998</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>374,999</td>
<td>386,249</td>
<td>397,837</td>
<td>409,772</td>
<td>422,065</td>
<td>434,727</td>
<td>447,769</td>
<td>461,202</td>
<td>475,038</td>
</tr>
<tr>
<td><strong>Net Savings</strong></td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
</tbody>
</table>

* Projected Energy supported capital project amount ——— $4,700,000
* Projected Capital supported capital project amount ——— $1,800,000
* Savings projections and costs are preliminary only and are subject to final review and modification
* Debt payments based on potential interest rate of 3.8%, final rate will be based on market pricing at time of funding and ratio of tax exempt to taxable debt

Proprietary and Confidential - Siemens industry, Inc - 08/20/14

<table>
<thead>
<tr>
<th>2025</th>
<th>2026</th>
<th>2027</th>
<th>2028</th>
<th>2029</th>
<th>2030</th>
<th>2031</th>
<th>2032</th>
<th>2033</th>
<th>2034</th>
<th>2035</th>
<th>2036</th>
<th>20 Year Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>358,813</td>
<td>369,577</td>
<td>380,664</td>
<td>392,084</td>
<td>403,847</td>
<td>415,962</td>
<td>428,441</td>
<td>441,294</td>
<td>454,533</td>
<td>468,169</td>
<td>482,214</td>
<td>7,389,353</td>
<td></td>
</tr>
<tr>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>130,477</td>
<td>134,392</td>
<td>138,423</td>
<td>142,576</td>
<td>146,853</td>
<td>151,259</td>
<td>155,797</td>
<td>160,471</td>
<td>165,285</td>
<td>170,243</td>
<td>175,351</td>
<td>2,687,037</td>
<td></td>
</tr>
<tr>
<td>489,290</td>
<td>503,969</td>
<td>519,088</td>
<td>534,660</td>
<td>550,700</td>
<td>567,221</td>
<td>584,238</td>
<td>601,765</td>
<td>619,818</td>
<td>638,412</td>
<td>657,565</td>
<td>10,076,390</td>
<td></td>
</tr>
<tr>
<td>475,901</td>
<td>490,178</td>
<td>504,884</td>
<td>520,030</td>
<td>535,631</td>
<td>551,700</td>
<td>568,251</td>
<td>585,299</td>
<td>602,858</td>
<td>620,944</td>
<td>639,572</td>
<td>9,770,748</td>
<td></td>
</tr>
<tr>
<td>13,388</td>
<td>13,789</td>
<td>14,203</td>
<td>14,629</td>
<td>15,068</td>
<td>15,520</td>
<td>15,985</td>
<td>16,465</td>
<td>16,959</td>
<td>17,468</td>
<td>17,992</td>
<td>305,623</td>
<td></td>
</tr>
<tr>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>20</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
SUBJECT: Tenure Upon Hire

BACKGROUND INFORMATION

The Chairs and Deans have recommended to the President that nine newly appointed faculty members be granted tenure commencing with their appointment. These individuals meet the criteria set forth in the University’s tenure policy and are recommended by the President to receive tenure. Attached is a Summary of these Tenure Upon Hire cases.

PROPOSED COMMITTEE ACTION

The Committee on Educational Policy and Strategy is asked to approve the Tenure Upon Hire cases listed on the attached Summary and the Board materials for recommendation to the Board of Trustees for approval on the Consent Agenda. While any administrative appointment is noted, tenure is granted only for the faculty appointments.

SIGNIFICANT POLICY ISSUES FOR COMMITTEE TO CONSIDER

Board of Governors approval is not required.

Supporting Documentation Included: See attached Summary. Full tenure packets are available to Trustees in BoardVantage.

Submitted by: Joseph Glover, Provost and Senior Vice President for Academic Affairs
Mary E. McLean-College of Education
Professor, Department of Special Education, Psychology, and Early Childhood Studies
Dr. Mary Mclean received her B.A. in Special Education from the University of Iowa in 1972, her M.A. in Special Education from George Peabody College in 1973, and her Ph.D. in Early Childhood Special Education from the University of Wisconsin in 1979. She is currently a professor in the Department of Exceptional Education at the University of Wisconsin-Milwaukee. Dr. Mclean is a leading scholar whose research addresses assessments for making informed decisions about infants and preschoolers with special needs in early intervention and early childhood special education. She has authored or co-authored 52 publications, and her influence is supported through notable publications in a variety of scholarly outlets including 31 refereed articles published in leading journals. She has also co-authored or edited seven books, including three editions of the most widely used text in early childhood/special education assessment, as well as ten book chapters and numerous technical reports and professional papers. Dr. Mclean has secured more than $4 million in external funding to support her scholarship. She has a national and international reputation related to her work in the educational assessment of young children with disabilities. UF is most fortunate to have Dr. Mclean join the university and the faculty of the College of Education.

Cherie Stabler-College of Engineering
Associate Professor, Department of Biomedical Engineering
Dr. C herie Stabler received her B.S. in Chemical Engineering-Bioengineering from Florida State University and Florida A&M University in 1998 and her Ph.D. in Biomedical Engineering from Georgia Institute of Technology and Emory University in 2004. She is currently an associate professor in the Department of Biomedical Engineering at the University of Miami. Dr. Stabler's expertise centers on the engineering of cell-based tissues for the treatment of Type 1 diabetes to include the development of novel biomaterials for nano-scale cell encapsulation, three-dimensional tissue scaffolding, in-situ oxygen drug release, and bioactive nanoparticle therapies. The overarching goal of these activities is to modulate the graft environment to favor the survival and function of implanted cells for disease cure. The scope of the activities ranges from biomaterial development to preclinical modeling to clinical translation. Dr. Stabler has published 22 articles in peer-reviewed publications, four book chapters, and 35 conference proceedings. She has given five invited symposium keynote addresses since 2010 and 67 conference presentations since 2000. Her funding record is exceptional having raised more than $15 million since 2006. Dr. Stabler's contributions to her field have been outstanding and UF is fortunate to have her and her knowledge at our university.

Janice L. Krieger-College of Journalism and Communications
Associate Professor, Department of Advertising
Dr. Janice Krieger received her B.A. in Spanish as well as Speech Communication from Indiana Wesleyan University in 1999, her M.A. in Speech Communication from The Pennsylvania State University in 2001, and her Ph.D. in Communication Arts and Sciences from The Pennsylvania State University in 2007. Dr. Krieger is currently an associate professor in the School of Communication at The Ohio State University. She has written seven chapters in edited volumes, authored or co-authored 29 refereed articles that appear
in prestigious academic journals, with eight more in press. Dr. Krieger is on the editorial board of *Health Communication*, *Journal of Health Communication*, and *Journal of Language and Social Psychology*. She has received over $11 million in funding for her research since 2008, both as principal investigator and as co-investigator. Dr. Krieger is active in graduate education having served on and directed a number of doctoral and master's committees with award-winning outcomes. She has also established a record of distinction by winning top-paper and community-engagement awards as well as a thesis of the year advisor award. Having Dr. Krieger in this position significantly enhances the reputations of UF's master's and doctoral programs and provides new opportunities for moving forward with compelling initiatives in translational communication.

**Ange Mlinko—College of liberal Arts and Sciences**  
**Associate Professor, Department of English**  
Ms. Mlinko received her B.A. in Philosophy and Mathematics from St. John's College in 1991 and her M.F.A. in Creative Writing and Poetry from Brown University in 1998. Ms. Mlinko is currently an assistant professor in the Creative Writing Program in the Department of English at the University of Houston. She has established an outstanding career as both a poet and a poetry critic. In addition to her four published volumes of poetry, Ms. Mlinko has placed poems in important venues such as *The New Yorker*, *Poetry*, *The Paris Review*, and *The Nation*. She is also poetry editor for *The Nation*. Ms. Mlinko has recently been awarded a Guggenheim Foundation Fellowship for her exceptional work in poetry. She has valuable experience as a member of a prestigious MFA program both in teaching and in guiding graduate students in a supervisory capacity. Ms. Mlinko has served on committees dedicated to the library, planning, and a reading series shared with Rice University. Ms. Mlinko's presence will boost the reputation of UF's Creative Writing Program and will be invaluable to the education of its current and future students.

**William R. Hogan—College of Medicine**  
**Professor and Director, Department of Health Outcomes and Policy**  
Dr. William Hogan received his B.S. in Science from Pennsylvania State University in 1991, his M.D. in Medicine from Jefferson Medical College in 1993, and his M.S. in Intelligent Systems from the University of Pittsburgh in 1999. Dr. Hogan is currently a professor at the University of Arkansas for Medical Sciences and Chief of the Division of Biomedical Informatics. He is a nationally recognized biomedical informatician and highly regarded scientist. Dr. Hogan is the principal investigator for the *Health and Human Services-funded National Children's Study Information Management Systems Hubs*, as well as the PI for *Apollo: Increasing access and use of epidemic models through the development and adoption of standards*. Dr. Hogan's research focuses on the development of ontologies related to drugs, bio-banking, and clinical care. He has over 55 peer-reviewed journals and conference proceeding papers. He is actively involved with the American Medical Informatics Association and organizes and leads national and international meetings related to ontology development. These national and international linkages are crucial for UF to be competitive in a wide array of grant opportunities including biomedical informatics funding, pragmatic clinical trials, and big data funding opportunities. Dr. Hogan is integral to major UF initiatives and is an outstanding recruit for the university.
Steven D. Munger-College of Medicine  
Professor and Vice Chair, Department of Pharmacology and Therapeutics  
Dr. Steven Munger received his B.A. in Biology from the University of Virginia in 1989 and his Ph.D. in Neuroscience from the University of Florida Whitney Laboratory in 1997. He is currently a professor in the Department of Anatomy and Neurobiology as well as a professor in the Department of Endocrinology, Diabetes, and Nutrition at the University of Maryland. Dr. Munger has established a very productive laboratory at the University of Maryland. He currently has more than $3.5 million in grant funding which includes two active R01s and one active R21. He has a patent pending within the U.S. Patent Office called Peptide Additives to Enhance the Acceptance and Ingestion of Edibles by Rodents and Uses Thereof. Dr. Munger has been an invited speaker at nearly 50 national and more than 20 international conferences or symposiums. He has mentored numerous students-both postdoctoral trainees and laboratory students. Dr. Munger has written over 40 peer reviewed published articles, ten book chapters, and three books. The knowledge and focus of Dr. Munger will enrich the College of Medicine and the university as a whole.

Herbert Paul Schweizer-College of Medicine  
Professor, Department of Molecular Genetics and Microbiology  
Dr. Herbert Paul Schweizer received his B.S. in Biology from the University of Konstanz in 1979, his M.S. in Microbiology from the University of Konstanz in 1981, and his Ph.D. in Microbiology from the University of Konstanz in 1983. He is currently a professor in the Department of Microbiology as well as a co-director of the Rocky Mountain Regional Center of Excellence for Biodefense and Emerging Infectious Diseases Research at Colorado State University. Dr. Schweizer is widely regarded as one of the foremost authorities on the molecular biology, physiology, genetics, and antibiotic resistance of select agent bacteria, especially Burkholderia pseudomallei. He has more than 150 peer-reviewed publications, nine book chapters, and 155 abstracts/conference proceedings and is constantly sought out to speak at national and international meetings. In 2006 Dr. Schweizer was elected a Fellow of the American Academy of Microbiology. He has supervised many graduate students, postdoctoral fellows, research associates, and undergraduate students. Having Dr. Schweizer on our faculty will certainly enhance the stature of the University of Florida Emerging Pathogens Institute.

Gail M. Keenan-College of Nursing  
Professor, Department of Health Care Environments and Systems  
Dr. Gail Keenan received her B.S.N. in Nursing from Rutgers University in 1977, her M.S. in Nursing Service Administration from the University of Illinois at Chicago in 1983, and her Ph.D. in Health Resources Management from the University of Illinois at Chicago in 1994. She is currently an associate professor in the Department of Health Systems Science at the University of Illinois at Chicago. Dr. Keenan is also the director of the Nursing Administration Programs and the director of the Nursing Informatics Initiative. She is an outstanding nurse informatics specialist with national prominence in her research areas, broad professional support from leading nursing associations, and strong leadership skills that enable her to work across disciplines. Dr. Keenan designed the Hands-on Automated Nursing Data System (HANDS) in response to a critical need for collecting and retrieving consistent high-quality nursing care information through the electronic health record. She
has achieved a stature in the nursing profession and has amassed 48 peer-reviewed publications and over $7.5 million in grant funding. These qualities make Dr. Keenan an outstanding asset to the College of Nursing as well as to the university.

**Gordon S. Mitchell—College of Public Health and Health Professions**
**Professor, Department of Physical Therapy**

Dr. Gordon Mitchell received his B.S. in Biological Sciences from the University of California, Irvine in 1975 and his Ph.D. in Developmental and Cell Biology from the University of California, Irvine in 1978. Dr. Mitchell is currently a professor in the Department of Comparative Biosciences at the University of Wisconsin. Dr. Mitchell is currently conducting research surrounding spinal respiratory plasticity induced by intermittent periods of low oxygen. He and his group have demonstrated the possibility to harness moderate intermittent hypoxia in order to restore the loss of respiratory function after a cervical spinal injury. This research is unique in the aspect that it represents one of the very few effective treatments for patients with respiratory insufficiency from chronic spinal injuries. Dr. Mitchell has received continuous NIH funding since 1983 with four major NIH grants over the past six years. He has presented and delivered talks throughout the world for various meetings, seminars, and conferences. Dr. Mitchell's teaching evaluations indicate that his students thoroughly enjoy working with him and find his teaching techniques to be extremely engaging and educating. Dr. Mitchell will be a huge asset to the university and his contributions to the physical therapy program will no doubt be impressive.
<table>
<thead>
<tr>
<th>Name</th>
<th>College</th>
<th>Department</th>
<th>Rank</th>
<th>Previous Institution</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mary McLean</td>
<td>Education</td>
<td>Special Education, Psychology, and Early Childhood Studies</td>
<td>Professor</td>
<td>University of Wisconsin-Milwaukee</td>
</tr>
<tr>
<td>Cherie Stabler</td>
<td>Engineering</td>
<td>Biomedical Engineering</td>
<td>Associate Professor</td>
<td>University of Miami</td>
</tr>
<tr>
<td>Janice Krieger</td>
<td>Journalism and Communications</td>
<td>Advertising</td>
<td>Associate Professor</td>
<td>The Ohio State University</td>
</tr>
<tr>
<td>Ange Mlinko</td>
<td>Liberal Arts and Sciences</td>
<td>English</td>
<td>Associate Professor</td>
<td>University of Houston</td>
</tr>
<tr>
<td>William Hogan</td>
<td>Medicine</td>
<td>Health Outcomes and Policy</td>
<td>Professor</td>
<td>University of Arkansas</td>
</tr>
<tr>
<td>Steven D. Munger</td>
<td>Medicine</td>
<td>Pharmacology and Therapeutics</td>
<td>Professor</td>
<td>University of Maryland</td>
</tr>
<tr>
<td>Herbert Paul Schweizer</td>
<td>Medicine</td>
<td>Molecular Genetics and Microbiology</td>
<td>Professor</td>
<td>Colorado State University</td>
</tr>
<tr>
<td>Gail M. Keenan</td>
<td>Nursing</td>
<td>Health Care Environments and Systems</td>
<td>Professor</td>
<td>University of Illinois at Chicago</td>
</tr>
<tr>
<td>Gordon Mitchell</td>
<td>Public Health and Health Professions</td>
<td>Physical Therapy</td>
<td>Professor</td>
<td>University of Wisconsin</td>
</tr>
</tbody>
</table>
SUBJECT: New Degree Limited Access Programs

BACKGROUND INFORMATION

The proposed New Degree Limited Access Programs for the B.S. Degree in Dietetics and B.S. Degree in Nutritional Sciences will aid the achievement of the strategic planning goals of the State University System and University of Florida. These new degree programs were approved by the Curriculum Committee and then by the Faculty Senate at its March 20, 2014 meeting.

PROPOSED COMMITTEE ACTION

The Committee on Educational Policy and Strategy is asked to approve the New B.S. Degree in Dietetics Limited Access Program (CIP Code 51.3101) and the New B.S. Degree in Nutritional Sciences Limited Access Program (CIP Code 30.1901) for recommendation to the Board of Trustees for approval on the Consent Agenda.

SIGNIFICANT POLICY ISSUES FOR COMMITTEE TO CONSIDER

Board of Governors approval is required.

Supporting Documentation Included: See Appendix: B.S. Degree in Dietetics Limited Access Program and B.S. Degree in Nutritional Sciences Limited Access Program.

Submitted by: Joseph Glover, Provost and Senior Vice President for Academic Affairs
UNIVERSITY OF FLORIDA BOARD OF TRUSTEES  
COMMITTEE ON EDUCATIONAL POLICY & STRATEGY  
COMMITTEE ACTION ITEM EP3  
September 5, 2014


BACKGROUND INFORMATION

University Press of Florida, as an Academic Infrastructure Support Organization (AISO), must file an annual report that is approved by the Board of Trustees prior to October 31st of each year.

PROPOSED COMMITTEE ACTION

The Committee on Educational Policy and Strategy is asked to approve the University Press of Florida Annual Report 2014-2015 for recommendation to the Board of Trustees for approval on the Consent Agenda.

SIGNIFICANT POLICY ISSUES FOR COMMITTEE TO CONSIDER

The University Board-approved report is sent to the State University System Council of Academic Vice Presidents (CAVP) for review. After the CAVP review, submission to the Chancellor of the Board of Governors of a copy of the report is required, but approval is not required.

Supporting Documentation Included: See Appendix.

Submitted by: Joseph Glover, Provost and Senior Vice President for Academic Affairs
UNIVERSITY OF FLORIDA BOARD OF TRUSTEES  
COMMITTEE ON EDUCATIONAL POLICY & STRATEGY  
COMMITTEE ACTION ITEM EP4  
September 5, 2014

SUBJECT: Facility Security Clearance; Exclusion of Certain Directors and Officers; Designation of Senior Managerial Group for Classified Information

BACKGROUND INFORMATION

Certain contracts between the University and federal governmental agencies and certain research at the University require a facility security clearance for classified information. Department of Defense policy and procedure permit the University to designate a senior management committee to obtain security clearance rather than obtaining the clearances for individual Trustees and other officers. All Trustees must be listed in the designation, requiring Board action each time a new Trustee joins the Board. With Trustee David Brandon’s appointment to the Board, a new Board resolution satisfying Department of Defense policies is required.

PROPOSED COMMITTEE ACTION

The Committee on Educational Policy and Strategy is asked to approve a Resolution, R14-138, confirming that members of the Board of Trustees will not require access to classified information, designating a senior management committee comprising the President and Vice President for Research for that purpose, and listing all Trustees, for recommendation to the Board of Trustees for approval on the Consent Agenda.

SIGNIFICANT POLICY ISSUES FOR COMMITTEE TO CONSIDER

Board of Governors approval is not required. Upon the appointment of any new Trustees, the Board will need to approve a similar resolution to include them.

Supporting Documentation Included: See attached Resolution R14-138.

Submitted by: David P. Norton, Vice President for Research
WHEREAS, the University of Florida, a university in the State University System of Florida desires to enter into contractual obligations with agencies of the United States Government, including contractual obligations requiring security clearance, and

WHEREAS, current Department of Defense Regulations contain a provision making it mandatory that the Chair of the Board and all principal officers meet the personnel clearance requirements established for a security clearance, and

WHEREAS, current Department of Defense Regulations do authorize exclusion from the security clearance requirements of certain members of the Board of Directors and other officers, provided that this Board adopts a resolution stating that the Board members and such officers will not require access to classified material and designate the President and Vice President for Research for such purposes.

NOW THEREFORE, BE IT RESOLVED, that a Senior Managerial Group for Classified Information is hereby designated for the purpose of providing oversight of all classified information and programs at the University.

NOW THEREFORE, BE IT RESOLVED, that the membership of the Senior Managerial Group shall be composed of those persons occupying the following positions at the University: (a) the President; and (b) the Vice President for Research. The Chair of the Senior Managerial group shall be the Vice President for Research. At the present time, the individuals in these positions do possess, or will be processed for, the required security clearance; and
NOW THEREFORE, BE IT RESOLVED, that the following Board of Trustees members are excluded from access to classified information and are excluded from the requirement for a Personnel Security Clearance in accordance with Department of Defense 5220.00-M National Industrial Security Program Operating Manual, Section 1.2-106:

David L. Brandon
C. David Brown, II
Susan M. Cameron
Christopher T. Corr
Charles B. Edwards
James W. Heavener
Pradeep Kumar
Carolyn K. Roberts
Jason J. Rosenberg
Juliet M. Roulhac
Steven M. Scott
David M. Thomas
Corey M. Yeffet

Trustee
Trustee
Trustee
Trustee
Trustee
Trustee
Faculty Trustee
Trustee
Trustee
Trustee
Chair
Vice Chair
Student Trustee

This action is in the form of a resolution to take effect immediately upon its adoption.

Adopted this 5th day of September, 2014, by the Board of Trustees of the University of Florida.

____________________   _______________________
Steven M. Scott, Chair  J. Bernard Machen, President
                          and Corporate Secretary
APPENDIX

Note: For direct access to individual documents in the Appendix (without scrolling) go to the Agenda and click on the blue links, or go to the bookmarks (upper left hand corner on the iPad or upper right hand corner on the computer).
1.0 Call to Order and Welcome

Committee Chair David M. Thomas called the meeting to order at 10:30 a.m. EDT. Chair Thomas welcomed the Committee members and the Committee’s guests—Jeremy Foley for the University of Florida Athletic Association and Gator Boosters, and Thomas Mitchell for the University of Florida Foundation, Inc.

Committee Members Present:
David M. Thomas (Chair), C. David Brown, II, Susan M. Cameron, James W. Heavener, Carolyn K. Roberts, Juliet M. Roulhac, Steven M. Scott

Others Present:
Trustee Jason Rosenberg, President J. Bernard Machen, Provost Joseph Glover, Senior Vice President and Chief Operating Officer Charles Lane, Vice President and General Counsel Jamie Lewis Keith, Vice President for Development and Alumni Affairs Thomas Mitchell, other members of the President’s Cabinet, Athletic Director Jeremy Foley, Executive Associate Athletic Director Lynda Tealer, Associate Vice President and Deputy General Counsel Amy Hass, Executive Assistant Rebecca Holt, members of the University of Florida Community, and other members of the public and the media.

2.0 Verification of Quorum

After a roll call, a quorum was confirmed, with all members present.

3.0 Review and Approval of Minutes
The Committee Chair asked for a motion to approve the minutes of the March 27, 2014 committee meeting, which was made by Trustee Cameron and Seconded by Trustee Scott. The Chair asked for further discussion, after which he asked for all in favor of the motion and any opposed, and the motion was approved unanimously.

The Committee considered the following Action Items:

4.0  Action Items

GV1.  Creation of Shands Recovery LLC

Chair Thomas asked Senior Vice President for Health Affairs and President of UF Health, David Guzick, and General Counsel Jamie Lewis Keith to present Action Item GV1-Authorization of the Creation of Shands Recovery LLC.

Dr. Guzick noted that The Florida Recovery Center is a substance abuse center within UF Health Shands Hospital that treats patients on an out-patient basis. Patients who need hospital care are admitted to the hospital. The Florida Recovery Center is legally part of Shands Teaching Hospital and Clinics, Inc., which makes the Florida Recovery Center subject to the regulations and other obligations that apply under hospital-level licenses and regulations. Hospital compliance and other requirements are more extensive and expensive than the requirements that apply to free-standing substance abuse centers. So, it is more expensive for the Florida Recovery Center to compete in the market. UF Health Shands Hospital would like to create a Limited Liability Company as a Shands subsidiary to operate the Florida Recovery Center as a free-standing substance abuse center.

General Counsel Keith noted that under the statute governing Shands, 1004.41, Florida Statutes, the approval of the University of Florida Board of Trustees is required in order for Shands to create a subsidiary. The Shands Teaching Hospital and Clinics, Inc. board is expected to approve the creation of this subsidiary at its meeting later this month. Chair Thomas indicated the proposal would create a simpler and more suitable vehicle through which the Florida Recovery Center can operate and compete.

General Counsel Keith also noted that Action Item GV1 authorizes the creation of the LLC and authorizes the University of Florida President, or the President of the Hospital (currently Dr. Guzick) as the University of Florida President’s designee, to approve the organizational documents.

Chair Thomas asked for a motion to approve Action Item GV1-Creation of Shands Recovery LLC, which was made by Trustee Heavener and Seconded by Trustee Scott. The Chair asked for any further discussion, of which there was none, and then he asked for all in favor of the motion and any opposed, and the motion was approved unanimously.
GV2 and R14-131. Election

Chair Thomas turned the Committee’s attention to Action Item GV2 and Resolution R14-131. The two-year term of service of David Brown as the University’s Board Chair is coming to an end at the end of June. During his second term on the Board, David Brown served the Board and led the Board through a time of budget cuts to recovery and growth. He led the Board through a time of transition from the University’s long-serving and highly successful founding Trustees to our very strong current Board. Through the leadership of David Brown and President Machen, as well as the efforts of the Board and its Chairs over the years, and the support of the Legislature, Board of Governors and Governor, the University has been recognized as the state’s foremost preeminent research university, and the University is strong financially and has the resources to further grow its ranks of preeminent faculty. The present Board is a collegial group of highly accomplished leaders and professionals from many fields who are deeply committed to the University of Florida and its preeminence goals, including the goal to become a top-10 AAU research university in national ranking, after many years as an AAU member.

Chair Thomas thanked David Brown on behalf of the Committee for his leadership and service. Committee Chair Thomas said it was time to elect a successor Board Chair, and asked Board Chair Brown if he wanted an opportunity to speak.

Board Chair Brown expressed his gratitude for the opportunity to serve the Board and University and recognized the extraordinary dedication and talent of his fellow Trustees, predecessors as Board Chair, and senior administration. Then, Board Chair Brown made a motion to recommend to the Board that it elect Trustee and Vice Chair of the Board, Steven Scott, as Chair of the Board on the Consent Agenda, which was seconded by Trustee Cameron.

Board Chair Brown noted a few things about Trustee Scott. Trustee Scott is an accomplished physician, certified by the American Board of Obstetrics and Gynecology and is a highly successful healthcare and medical business entrepreneur and investor, having founded and sold Vista HealthPlan, a nation-wide HMO, and chairing Scott Holdings investments, among other healthcare business endeavors. Trustee Scott’s dedication to the University and the Board are proven through his long service, his vice-chairmanship of the Board, and his chairmanship of the Finance and Facilities Committee, Governance Committee and Educational Policy and Strategy Committee. He has experience nationally with major institutions of higher education, academic research, and academic medicine—including as a member of the Duke University Medical Board, the Advisory Board for Wake Forest University’s Babcock School of Business, and the advisory cabinet for UF Health Shands, and in serving his second term on the UF Board of Trustees. Trustee Scott has served the University in a number of capacities and is a generous supporter of many areas of the University, including the Atrium of the new Medical Education Building. He is chairing the 2014 Presidential Search Committee, which is requires an enormous time commitment and focus. The members of the Committee indicated consensus in their recognition of Trustee Scott’s qualifications.

Committee Chair Thomas asked for further discussion to which there was none and then he asked for all in favor of the motion and any opposed, and the motion was approved.
unanimously. Vice Chair Scott expressed his deep honor and gratitude for the Committee’s recommendation that he serve as Chair of the Board.

Committee Chair David Thomas then asked for a motion to recommend to the UF Board election of a Vice Chair. Trustee Roberts made a motion to recommend that the Board of Trustees elect Trustee and Governance Committee Chair, David Thomas, as Vice Chair and Trustee Brown seconded the motion.

Board Chair Brown noted the following about Trustee Thomas. Trustee Thomas is a leading international executive in information technology and services business, having had a long and successful career leading major global businesses at IBM and IMS Health. David Thomas has extensive Board leadership experience, chairing the Board of Fortune Brands Home and Security (a Fortune 300 company), and serving on the Board of Fidelity Investments, a global leader in mutual funds and investments, and the Board of Interpublic Group, one of the largest holding companies for advertising agencies and communications services business. Trustee Thomas’ roots at the University run deep, having graduated with bachelors and masters degrees from the University of Florida College of Engineering and having played as a pitcher on the Gator baseball team. He has brought his world-wide experience to his committed service on the UF Board of Trustees, including in his prior service as Co-Chair of the Strategic Initiatives Committee and his current Chairmanship of the Governance Committee. The Committee members indicated their agreement that Trustee Thomas is well-qualified to serve as Vice Chair of the Board.

Board Chair Brown asked for any further discussion, of which there was none, and then he asked for all in favor of the motion and any opposed and the motion was approved unanimously.

R14-132. University Secretary

Committee Chair Thomas turned the Committee’s attention to Resolution R14-132 University Secretary. Vice President and General Counsel Jamie Lewis Keith left the meeting. Chair Thomas asked President Machen to present the resolution. President Machen noted that the resolution does not change the current practice or replace the President as UF’s Corporate Secretary (service required by Board of Governors regulations); it reflects what Jamie Keith has been doing for several years. This is an executive position that administers the University of Florida’s secretary role, reports to the President, advises the Board and administratively oversees any assistant secretary. The Governance Committee has the authority from the Board of Trustees to finally decide and reflect this role in the Vice Presidential organizational structure. The proposal allows (but does not require) the Vice President and General Counsel to also perform the Vice President and University Secretary role, as Vice President and General Counsel Jamie Keith has done and would continue to do with the title, Vice President, General Counsel and University Secretary.
Members of the Committee indicated their strong support for the proposal, Ms. Keith’s service, and Trustee Cameron’s confirmation that the President is appropriately reflecting and securing Ms. Keith’s service including the University Secretary responsibility. Chair Thomas asked for a motion to take final action to approve Resolution R14-132, University Secretary, which was made by Trustee Brown and Seconded by Trustee Cameron. The Chair asked for further discussion, of which there was none, and then asked for all in favor of the motion and any opposed and the motion was approved unanimously. Ms. Keith then rejoined the meeting.

5.0 Discussion/Informational Items

5.2 Update on Vice President for Research Reporting

President Machen addressed Item 5.2, which was moved up on the agenda. Chair Thomas asked President Machen to update the Committee on the Vice President for Research reporting. President Machen noted that the Vice President for Research reported to the President for many years because research is a central and large endeavor for the University, both programmatically and financially. In the 2011 transition, when Senior Vice President and Chief Operating Officer Phillips was succeeded as the longtime Vice President for Research by David Norton, the Governance Committee approved a change in the Vice President organization so that the new Vice President for Research would report to the Senior Vice President and Chief Operating Officer Phillips. The approval also recognized that this would be the case during the transition, and authorized the President to reconstitute direct reporting to the President once the transition was completed, with notice to the Committee. President Machen said he was notifying the Committee that the Vice President for Research is again reporting to the President, now that the transition has been successfully completed and Senior Vice President and Chief Operating Officer Phillips has stepped down from that role.

5.1 Category 1 Affiliate Presentations

Chair Thomas noted that as part of the Committee’s governance oversight project, the Committee heard governance presentations from the first three of the University’s most-substantial-tier affiliated organizations in March. The rest of the Governance Committee’s meeting was devoted to hearing presentations from the next three top tier affiliated organizations. First was a presentation by the University of Florida Athletic Association, Inc. and Gator Boosters, Inc., represented by Athletic Director, Jeremy Foley. Trustee Bill Heavener is the UF Board representative on the Booster’s Board. Trustee Charlie Edwards is the UF Board representative on the UAA Board, succeeding Former Trustee Marshall Criser, and Bill Heavener also serves on the UAA Board. The second presentation was by the University of Florida Foundation, Inc., which was represented by its Executive Vice President, Thomas Mitchell. UF Board Chair David Brown is the UF Trustee representative on UFF’s Board; other senior UF officials are also on UFF’s Board.

General Counsel Keith noted that the governance surveys for the UAA, Booster’s and Foundation were included in the Governance Committee Appendix to the Board Book. There
are UF Trustee representatives on each Board—and the President and other senior UF administration leadership also serve on each Board. Each presenter gave an overview of the organization, its relationship to UF’s mission, its notable accomplishments over the last five years, its major strengths, opportunities, and awareness of challenges, its short and long-term goals and performance metrics, and as requested by the Committee in March, its approach for identifying and managing key enterprise risks. The Committee actively engaged in questions and discussion with each presenter. At a later meeting, the Committee will hear the presentations on health affairs affiliates. Ultimately, the Committee will be asked to consider whether these presentations are helpful for governance oversight. The slides for these presentations have been uploaded to BoardVantage for all Trustees and are attached to these minutes.

7.0 New Business

Chair Thomas asks if there was any new business. General Counsel Keith noted that the affiliate insurance review will be available at the next meeting.

8.0 Adjourn

After asking for any further discussion and hearing none, Chair Thomas asked for a motion to adjourn, which was made by Trustee Brown and Seconded by Trustee Cameron. With no further discussion desired, the motion was passed unanimously and the Committee on Governance meeting was adjourned at 11:45 a.m. EDT.
MINUTES
Joint Meeting/Telephone Conference Call Meeting
Of The
University of Florida Presidential Search Committee
and
University of Florida Board of Trustees Committee on Governance

July 8, 2014
Time Convened: 4:33p.m. EDT
Time Adjourned: 5:23p.m. EDT

Search Committee and Board of Trustees Chair, Steven M. Scott called the meeting to order at 4:33 p.m. with all members of the Search Committee and Board Governance Committee present except as noted below.

Members of the University of Florida Board Of Trustees’ Governance Committee present were:
David Thomas (Chair), Susan Cameron, Bill Heavener, Carolyn Roberts, Juliet Roulhac, Steven Scott. David Brown was unable to attend.

Members of the University of Florida Presidential Search Committee present were:
Steven M. Scott (Chair), Cammy Abernathy, Christina Bonarrigo, Susan Cameron, David Guzick, Bill Heavener, Marc Heft, Harry Klee, Keith Koenig, Thomas Kuntz, Vasudha Narayanan, Suzanne Norris, David Norton, Jack Payne, Carolyn Roberts, Lynda Tealer, David Thomas, Richard Yost

Others present were: Trustees David Brandon, Christopher Corr, Pradeep Kumar, Jason Rosenberg, and Cory Yeffet; Search Senior Advisors David Kratzer and Manny Fernandez; Stephen Pollack, Partner, Mercer; Jan Greenwood, Partner, and Julie Holley, Senior Consultant, Greenwood/Asher & Associates; Vice President for Human Resource Services, Paula Fussell, Vice President, General Counsel and University Secretary, Jamie Lewis Keith, Vice President for University Relations, Jane Adams, Assistant Vice President for Public Affairs, Janine Sikes, Administrative Contact for the Search, Melissa Orth, Executive Assistant, Becky Holt, Special
Assistant to the President, TJ Villamil, members of the media and other members of the UF community and public. The meeting was also streamed live via the internet.

Search Committee and Board Chair Steven Scott called the UF Presidential Search Committee and the Board Committee on Governance to order at approximately 4:33 p.m. EDT and welcomed everyone attending, including those joining the live stream over the internet. Chair Scott welcomed Stephen Pollack, the Mercer partner on the UF project and Jan Greenwood of the search firm, Greenwood/Ascher & Associates.

Chair Scott extended a warm welcome to David Brandon, UF’s newest Trustee, and Distinguished Professor of Religion, Vasudha Narayanan, who has agreed to succeed Dean D’Anieri on the Presidential Search Committee. He thanked them for their important service to UF.

Governance Committee Chair David Thomas asked for a motion from a member of the Governance Committee to approve holding a Joint Meeting of the Governance Committee with the Search Committee. The motion was made by Susan Cameron and was seconded by Carolyn Roberts. Governance Chair David Thomas asked if there was any discussion and, hearing none, called for a vote on the motion, which was approved unanimously.

Search Committee Chair Steve Scott asked for a motion from a member of the Search Committee to approve holding a Joint Meeting with the Governance Committee. The motion was made by Marc Heft and was seconded by Keith Koenig. Search Chair Steve Scott asked if there was any discussion, and hearing none, called for a vote on the motion, which was approved unanimously.

Chair Steve Scott asked Search Subcommittee on Compensation Chair Bill Heavener to summarize the Subcommittee’s proceedings of Monday, July 7, 2014. Subcommittee Chair Bill Heavener summarized the meeting as follows:

- International compensation expert, Mercer, was retained by the UF Vice President for Human Resource Services Paula Fussell to provide an assessment and opinion on the current range of market total compensation for AAU university presidents at institutions that are UF’s peers.
- Mercer’s findings on the range of comparable presidents’ current market total compensation can be used as a basis for establishing total compensation for the next President of UF.
- Mr. Pollack presented Mercer’s opinion and analysis, which are captured in its July 7, 2014 Report, going through each slide one-by-one and thoroughly explaining its analysis and answering questions.
- The penultimate Mercer opinion is on slides 8-9. Mr. Pollack explained that the 2014 hiring of presidents by three of UF’s closest AAU public peers—University of Michigan, Pennsylvania State University, and The Ohio State University—at $900K, $1.2M, and $1.25M total annual compensation, respectively—and the current total annual compensation of UF’s AAU private peers—ranging from
$919K to $1.4M—show a narrow band of the current market range for total compensation of peer institution presidents.

- The Subcommittee reached a consensus endorsing the Mercer Report, as complete, of high quality, and expressing a current market range of total compensation that is a sound basis for establishing the total compensation for the next UF President.
- The Subcommittee recognized that the actual total compensation of UF’s next President will depend on the qualifications and other specifics of the individual who is selected, and will be proposed by the Board Chair and approved by the Board later in the process. But it is important during the recruitment process to recognize the current market range that will be used to establish total compensation.

The Subcommittee noted that the Board, upon recommendation of the Board Chair, should have discretion as to how to configure the components of the next President’s total compensation.

Search Chair Steve Scott stated that the Subcommittee asked Mercer to provide its expert opinion on the relevant current market range of peer presidential total compensation as a sound basis for establishing the next President’s Total Compensation. Only the current market range was to be addressed at the meeting. Chair Scott also noted the generational shift in Presidents at AAU and other national research universities, which limits the pool and makes recruitment very competitive.

Chair Scott asked Vice President for Human Resource Services, Paula Fussell, to provide any additional context and to introduce Steve Pollack to make Mercer’s presentation. Vice President Paula Fussell provided some context for the discussion:

- UF is one of the nation’s five or six largest, most complex, and programmatic broad-scope, land-grant or otherwise broad, AAU public research universities, with a medical school and other professional schools. (The six are: UF, University of Michigan, Pennsylvania State University, The Ohio State University, University of Texas/Austin, and University of Minnesota—and University of Washington is not far behind.)
- UF is the only Florida University—public or private—that is a member of AAU and has been officially recognized as the foremost preeminent research university of the State.
- Peers were considered based on their size, scope and complexity. There are very few true peers of UF and this is how UF is regarded in the market according to our search consultant, Jan Greenwood.
- Jan Greenwood advises that many highly qualified experienced research university presidents are retiring and the pool of candidates who are highly qualified, willing to move from their current positions, and interested in working as president for the next five to 10 years is limited.
In addition, there are seven major research universities currently searching for a president and there is an eighth major research university that will begin searching. While better than in previous years—when there were over 20 searches underway—UF is searching in a competitive field.

- Vice President Paula Fussell then introduced Stephen Pollack, the Mercer Partner who did the analysis and is providing Mercer’s opinion. She asked Stephen Pollack to take the Subcommittee through the slides.

- Stephen Pollack of Mercer then presented the slides that capture Mercer’s analysis and opinion, going through each slide in detail and asking for questions:
  - **Slides 1 and 2**: Steve Pollack gave an overview of the project and methodology.
  - **Slide 2**: The seven public peers of UF are: The Ohio State University, University of Michigan, Pennsylvania State University, University of Texas/Austin, University of Minnesota, University of Washington, and University of Virginia. The five private peers are Cornell University, Harvard University, Stanford University, Vanderbilt University, and Northwestern University.

As Paula Fussell indicated, based on Jan Greenwood’s advice, these are the nation’s largest, most complex, and programatically broad-scope, land-grant or otherwise broad, AAU public research universities, with medical schools, other professional schools and athletics programs and which are aligned in the market as UF’s peers—as well as relatively large, broad-scope private AAU universities with a medical school, other professional schools, and a competitive athletics program.

- Mercer continued the Slide presentation:
  - **Slide 3**: UF is approximately at or above the 75th percentile of all peers in all criteria, except research expenditures, where UF is between the 25th and 50th percentile. UF fits in this set of all peers. UF also compares well and fits well in the public peers group.
  - **Slides 5 and 6**: These slides address only base salary (not total compensation).
    - The 75th percentile for base salary among all peers is $800K-830K, although components of total compensation can be configured differently by each institution and how this is done depends on the candidate hired.
  - **Slide 7**: Mercer’s use of “Total Cash Compensation”—does not include “other compensation” (including lump sums) or “deferred compensation” or retirement benefits, which are substantial sums for many of UF’s peers.
  - **Slides 8 and 9**: These figures present “Market Range of Total Compensation”—including “other compensation” or “deferred compensation” and retirement benefits.
    - Amounts for public institutions do not include health benefits or housing; amounts for private institutions do include these items. However, the dollars tied to these items are relatively small compared to the totals and
do not materially affect the analysis or comparison of public and private institutions’ total compensation.

- Three peer presidents were hired to start in 2014—those for University of Michigan, Penn State, and Ohio State --- and their total compensation annually is $900K, $1M and $1.25M, respectively.
- This reflects an upward trend in UF’s closest public peers in the most recent—2014—hiring market in which UF is recruiting. For public peer presidents hired in 2014 the 50th percentile is $1.2M, average is $1.1M, and the highest is $1.25M. The band is narrow.
- The CEO of a $4.4B private company would command many multiples of this compensation, of course. The jobs are different, but overall one isn’t less complex or challenging than the other.
- The current (2014) market range for total compensation to hire a highly-qualified president—public or private—among UF’s peers is pretty narrow at about $900K for the median to $1.4M.
- UF can’t expect to hire a highly-qualified new President at that pre-2014 level of compensation based on the current market range.

- Vice President, General Counsel and University Secretary Jamie Keith remarked that prior to the total compensation levels for 2014 hires, UF’s current President Bernie Machen had his total compensation adjusted in June 2013 to the then-in-effect 50th percentile. But that total compensation level has fallen back to the 25th percentile for all years of hire for all of UF’s public peers and is well below for the 2014 hires.

- Stephen Pollack of Mercer continued the slide presentation, covering the remainder of the slides. Regarding Slide 13: -82% of UF’s peers provide a house to the President and 88% of these peers require the President to live in the house for the university’s convenience. The peer institution houses are 10,129 square feet in size on average, and include residential space, work space and university entertainment and events space.

- Vice President for Human Resource Services Paula Fussell noted that UF’s new President’s House is approximately 7,500 square feet, is entirely privately funded, and includes living, work and smaller university entertaining space. This house is smaller than the average of our peers but the old President’s House provides entertainment space for larger events.

- Chairman Scott noted that the Dasburg family has given the bulk of the funding to build the new President’s house, which is named the Dasburg President’s House and for which UF is very grateful. Vice President Keith confirmed the house is due to be complete before the holidays in December 2014.
Governance Chair, David Thomas commented that the Mercer Report analysis is very complete and the selection of peer institutions is very good, reflecting the size and complexity of the task of our next president. Chair Thomas continued to note:

- The most relevant comparisons are the ones that reflect 2014 hires, which are external hires.
- With the experience level of the candidate UF is trying to attract for our current goals, we should not be surprised that we will need a total compensation package that is closer to the 75th percentile.
- A key challenge will be creating the right mix of cash compensation within the total compensation.
- Depending on the candidate chosen, there may be considerations that will be more important to that individual.

Chair Scott commented that his meetings with the presidents of AAU and APLU confirmed there is a generational change in qualified presidents, with more competition and higher expectations for compensation in the current, new generation, and the small pool of long-time presidents willing to move and to serve for up to 10 years. UF’s needs and expectations for our next president are high in order to meet UF Board and BOG requirements, and to rise to the top 10 national ranking of AAU research universities. We need a leader ready to carry us to the next level and compensation will have to reflect this.

General Counsel Keith noted that, under state statute, the maximum level of state funds that can be used to compensate the president is $200,000 and no more than that amount of state funds will be used for the president’s remuneration. That law has been in place for about four or five years, applying to the remuneration of UF’s current president as well.

Trustee Roulhac noted the significant market shift recently and how this makes a difference to attract top talent. She said UF will have to look to the upper end of the pay percentile.

Trustee Roberts thanked Chair Scott for his leadership during the search process and praised his and Subcommittee Chair Heavener’s professional and thorough handling of the compensation assessment.

Chair Scott summarized some important points:

- It is important for the Search Chair to know the market range for total compensation and have the Board’s support to pay within the market for a qualified candidate so that compensation can be discussed during recruitment. The focus is on the total number.
- As Search Committee Member Tom Kuntz pointed out, we will be sure to include compensation tied to Board Of Governors performance metrics as well as to UF Board top-10 preeminence-related metrics as part of total compensation, and
we will do everything according to statute. The Board Chair will need the Board to provide some flexibility to structure the components of total compensation—but some portion of total compensation—such as base increases or deferred compensation increases—is expected to be tied to performance metrics.

- Trustee Heavener noted that slides 8 and 9 of the Mercer Report show what the competitive range is for total compensation. The range is a good reflection of the current market and the Subcommittee fully supports it.
- Search Senior Advisor Manny Fernandez noted the importance of including in the Search Committee and Board Committee on Governance action and Board action that the Board Chair be authorized to have flexibility to negotiate the amount and components of total compensation within the market range established in the Mercer Report. Vice Chair Thomas and Trustee Roberts both agreed. When asked, Chair Scott responded that having this flexibility without having to get further action by the Board would be very helpful. Mr. Fernandez recommended that the motion to recommend the Board’s approval of the Mercer Report include such authority and flexibility and asked whether this was covered.
- Vice President, General Counsel and University Secretary Keith answered that Action Items SC1/GV1 do not presently include such authorization of the Board/Search Chair but the motion to approve them could propose an amendment and add the language highlighted below:

SC1/GV1 Action to Approve for Recommendation to the Board of Trustees for Its Approval on the Consent Agenda, the Mercer Opinion on Range of Market Compensation for Peer Institution Presidents As A Basis For Establishing the Total Compensation for the Next UF President and to provide to the Chair of the Board the authority and flexibility to determine, and to structure the components of, total compensation according to the qualifications and needs of the particular candidate within the market range reflected in the Mercer Report.

Juliet Roulhac state her support of this amendment and other Governance Committee members, as well as Search Committee members expressed consensus to confer this authority on the Board Chair—within the market range reflected in the Mercer Report.

Search Chair Steve Scott asked for a motion from a member of Search Committee, which was made by Bill Heavener and second, which was made by Susan Cameron, to approve SC1 with the noted amendment—for recommendation to the Board of Trustees for its approval on the Consent Agenda. (It is noted that Search Committee members Marc Heft and David Norton also sought to make the motion.) After asking for further discussion and hearing none, Chair Scott asked for all in favor, and any opposed, and the motion passed unanimously.

Governance Committee Chair David Thomas asked for the same motion from a member of the Governance Committee, which was made by Juliet Roulhac and a second, which was made by Susan Cameron. After asking for further discussion and hearing none, Chair Thomas asked for all in favor, and any opposed, and the motion passed unanimously.
Search Chair Scott reminded all in attendance that the next Search Subcommittee meeting would be the meeting of Communications and Marketing Search Subcommittee on July 21st at 10:00 a.m. Ms. Keith noted that the Communications and Marketing Subcommittee will review the ad to be included in the Chronicle of Higher Education’s September 5th recruitment edition. The ad will be heavily based on the already approved position description and qualifications, so no formal approval should be necessary and no additional meetings are contemplated on the ad. The ad will be shared with the full Search Committee and Board, and if anyone wants another meeting it can be arranged.

With no new business, Search and Board Chair Steve Scott then asked for a motion to adjourn the joint meeting, which was made by Juliet Roulhac, and a second, which was made by David Thomas. Hearing no further discussion, Chair Scott asked for all in favor, and any opposed and the motion passed unanimously.

Chair Scott adjourned the meeting at 5:23 p.m. EDT.
1.0 Call to Order and Welcome

Committee Chair, Susan M. Cameron called the meeting to order at 12:35 p.m. EDT and introduced the newest member, Charles E. Lane, Senior Vice President and Chief Operating Officer.

Members present were:
Susan M. Cameron (Chair), James W. Heavener, Carolyn K. Roberts, Steven M. Scott, David M. Thomas

Others present were:
J. Bernard Machen, President; Charles E. Lane, Senior Vice President and Chief Operating Officer; Jamie Lewis Keith, Vice President and General Counsel; Curtis Reynolds, Vice President for Business Affairs; Matthew Fajack, Vice President and Chief Financial Officer; David Kratzer, Vice President for Student Affairs; Thomas Mitchell, Vice President for Development and Alumni Affairs; Carol Walker, Assistant Vice President, UF Planning, Design and Construction; Janine Sikes, Assistant Vice President for Media Relations and Public Affairs; Ed Kelly, Interim President, UFICO; Joseph Glover, Provost; Joseph Joyce, Executive Associate Vice President, IFAS; Norb Dunkel, Associate Vice President and Director Student Housing; Michael McKee, Assistant Vice President and University Controller; other members of the President’s Cabinet, members of the University of Florida Community, and other members of the public and the media.

2.0 Verification of Quorum

After a roll call, a quorum was confirmed, with all members present except Trustee Brown.
3.0  Review and Approval of Minutes

The Committee Chair asked for a motion to approve the minutes of the March 27, 2014 committee meeting, which was made by Trustee Thomas and Seconded by Trustee Scott. The Chair asked for further discussion, after which he asked for all in favor of the motion and any opposed and the motion was approved unanimously.

The Committee considered the following Action Items:

4.0  Action Items

**FF1.  Final Operating Budget of Revenues and Expenses for Fiscal Year Ended 2013-14 and Preliminary Operating Budget of Revenues and Expenses for Fiscal Year Ended 2014-15**

Vice President Fajack explained that the preliminary budget is a very early look at the new fiscal year budget. A clearer picture of the operating budget will be available at the September meeting, and may show some deficits due to the fact colleges may not be reflecting all funds from grants and revenues. The most complete picture for FY 14-15 will be available at the December meeting.

The Committee Chair asked for a motion to approve Action Item FFI as to the Preliminary Budget of Revenues and Expenses for the Fiscal Year Ended 2014-15 for recommendation to the Board of Trustees for approval on the Consent Agenda, which was made by Trustee Roberts and Seconded by Trustee Scott. The Chair asked for further discussion, after which she asked for all in favor of the motion and any opposed and the motion was approved.

The Committee Chair asked for a motion to approve Action Item FFI as to the Final Operating Budget of Revenues and Expenses for Fiscal Year Ended 2013-14 for recommendation to the Board of Trustees for approval on the Consent Agenda, which was made by Trustee Thomas and Seconded by Trustee Scott. The Chair then asked for all in favor of the motion and any opposed and the motion was approved.

**FF2.  Fixed Capital Outlay Legislative Budget Request for Fiscal Year 2015-16**

The Florida Board of Governors requires an annual submission from each university of its Fixed Capital Outlay Legislative Budget Request. This update is used by the Florida Board of Governors to develop the annual Fixed Capital Outlay Legislative Budget Request. Several items are included in this submission as follows:

- Five year Capital Improvement Plan ("PECO List")
- Requests from Other State Sources
- Fixed Capital Outlay Authorization for projects requiring General Revenue for operation
Vice President Reynolds told the committee that UF is prioritizing 20 projects in its request, with the top three being utility infrastructure improvements, the Nuclear Science Building and the remodel of Norman Hall.

There are no CITF projects requested and the request for the new UF Online building is included but with funding planned to come from other sources.

The Committee Chair asked for a motion to approve Action Item FF2 which was made by Trustee Thomas and seconded by Trustee Scott for recommendation to the Board for its approval on the Consent Agenda. The Chair then asked for all in favor of the motion and any opposed and the motion was approved unanimously.

**FF3. Facilities Spending Plan for FY 14 PECO/CITF/Other Appropriated Funds**

During the 2014 Florida Legislative session, the University of Florida received funding appropriations as follows;

- Chemistry/Chemical Biology Building - $20,000,000
- Maintenance/ Repair/Renovations/Remodeling - $13,600,000
- Critical Deferred Maintenance Funding - $3,000,000
- Renovation of Historic Newell Hall - $10,000,000
- J. Wayne Reitz Union Remodeling/Addition - $6,800,000

The Committee Chair asked for a motion to approve Action Item FF3 which was made by Trustee Thomas and Seconded by Trustee Roberts for recommendation to the Board for its approval on the Consent Agenda. The Chair then asked for all in favor of the motion and any opposed and the motion was approved unanimously.

Following the vote, Trustee Scott thanked President Machen for obtaining funding for the Chemistry Building, noting that Dr. Machen had said he would get funding before he retired and while he was “cutting it close” he managed to do it.

**FF4. 2015-2020 Educational Plant Survey**

An Educational Plant Survey is a systematic study of current educational and ancillary plants and the determination of future needs. The survey aids in formulating plans for housing educational programs and students, faculty, administrators, staff, and auxiliary and ancillary services of the district or campus, including consideration of the local comprehensive plan. Each state university's survey must reflect the capacity of existing facilities as specified in the inventory maintained and validated by the Chancellor of the State University System.

The Committee Chair asked for a motion to approve Action Item FF4 which was made by Trustee Roberts and Seconded by Trustee Heavener for recommendation to the Board for its approval on the Consent Agenda. The Chair then asked for all in favor of the motion and any opposed and the motion was approved unanimously.
FF5.  Dental Science Building (DSB) Energy Efficiency Contract- UF Building 0205

Vice President Reynolds told the committee that this is the third energy use contract undertaken, and will help the University improve energy efficiencies at the Dental Science Building, a 40 year old facility. The contract will help meet deferred demand for maintenance at a time when funding for projects of this type are scarce. The agreement with Johnson Controls would cover a scope of replacement/renovation work to complete approximately $7.25 Million in facilities improvements. The University is seeking approval to enter into a lease purchase agreement(s) to finance the entire amount of the facility improvements recommended by the IGA.

The committee was asked to approve the DSB Energy Efficiency Performance Contract for Building 0205 Dental Science Bldg. on terms within and consistent with the following parameters:

(1) The amount financed shall not exceed $7.25 Million.
(2) The term of the financing should not exceed the expected useful life of the energy efficient equipment and improvements.
(3) The monthly/yearly principal and interest payments should be less than the reasonably expected savings as a result of such equipment improvements; JCI or any other energy service company involved in the project shall also guarantee savings at least equal to such principal and interest.
(4) Payments on the loan should not commence until construction is complete.
(5) Closing and prepaid costs of financing shall be at commercially reasonable, market rates and terms.

The University has undertaken two other Energy Efficiency contracts, at IFAS and the Reitz Union. Executive Associate Vice President for IFAS Joseph Joyce, told the committee that its $7.2 million dollar project should realize significant utility savings. Right now the facility under renovation represents 3 percent of the IFAS space but represents 10 percent of the energy use. The project is 55 percent complete.

Associate Vice President and Director Student Housing Norb Dunkel told the committee that the $6.5 million renovation financed by the energy contract is 40 percent complete and has been a clear success in that it has allowed significant renovations and upgrades with money the university never expected to get. The major challenge has been doing the work while keeping the facility open for business.

The Committee Chair asked for a motion to approve Action Item FF5 which was made by Trustee Heavener and Seconded by Trustee Thomas for recommendation to the Board for its approval on the Consent. The Chair then asked for all in favor of the motion and any opposed and the motion was unanimously approved.
The following Discussion/Informational Items were then addressed by the Committee:

Discussion/Informational Items

5.1 Construction and Maintenance Update.
Assistant Vice President for Facilities Planning and Construction Carol Walker presented an overview of major projects underway. The committee was shown renderings of the Dasburg President’s House, which is expected to be completed by December 21, 2014.

5.9 Employee recognition
This item was moved up the agenda in order to accommodate the schedules of parties participating in the employee recognition. Chief of University Police Linda Stump officially recognized Evelynn Wilson, a senior communications operator with the University of Florida Police Department for her actions on March 3, 2014, when she encountered a University employee being attacked in a parking lot on campus. Witnessing the stabbing, she followed the attacker while providing information to police, then returned to help the wife of the victim. Chief Stump said that Ms. Wilson’s actions not only helped police find the assailant quickly, but probably prevented other incidents from happening and may have saved other lives.

Cliff Preston, the stabbing victim, gave an emotional thank you to Ms. Wilson for potentially saving others through her actions, and for going back to help his wife.

Chair Cameron presented Ms. Wilson with a plaque acknowledging her actions and expressed the gratitude of everyone for her service to Mr. Preston and the University.

5.2 Campus Master Plan Amendment
Vice President for Business Affairs Curtis Reynolds, reiterated plans for one minor campus plan amendment and the beginning of the process of the major undertaking of looking at the update of the master plan.

Chair Cameron reminded the committee that Trustee Brown, on the pre-BOT conference call, had expressed interest in taking a holistic view of the update, noting that it is more than just a plan about buildings and transportation, and needs to fit into UF’s plans for pre-eminence. Chair Cameron suggested that there might be some engagement with the Strategic Initiatives committee on this effort. The committee agreed that this idea had merit and recommended that she talk to Trustee Corr, chair of the Strategic Initiatives committee, to see how the board could be involved in the long term planning effort.

Vice President Reynolds says a plan will be brought to the Board at its December meeting. Trustee Scott asked if information could be gathered on how other college communities of a similar size have accomplished their updates in collaboration with their communities, what worked and what did not.
5.3 **Quarterly Financial Report**
Having reviewed the report at the pre-BOT call there were no further questions.

5.4 **Legislative update**
Vice President Fajack ran through some of the highlights of the last legislative session including:

- 25.9 million in performance funding
- $20 million for a new Chemistry Building.
- $16 million to $18 million for the UF Health Cancer Center to obtain National Cancer Institute (NCI) designation. The partnership with UF Health Orlando Cancer Center and the UF Proton Institute, will make the UF Cancer Center the largest in Florida.
- $13.5 million for facilities maintenance and repairs.
- $3 million to $4 million in additional funding for critical deferred maintenance.
- $10 million to renovate the historic Newell Hall into a student study center.
- $1.5 million to IFAS for a Bok Tower Educational Partnership.
- $1.25 million or UF Health’s Center for Neurodegenerative Disease.
- $712,000 for the Whitney Laboratory for Marine Biosciences
- $500,000 for the College of Education’s High Risk Delinquent Youth Research program.
- $400,000 to IFAS for Cervidae Disease Research in support of research on two specific types of diseases affecting the state’s deer population.
- $275,000 to IFAS for Cattle Research.
- $100,000 to IFAS for Caladium Research.
- $5 million in additional preeminence funding.
- $3 million for the renovation of UF’s historic properties in St. Augustine.
- $2.5 million for the College of Education’s Lastinger Center Algebra Nation.
- $2 million to IFAS for research and extension activities.
- $2 million to IFAS for the SW Florida Immokalee Research Center

Trustee Scott noted that the National Cancer Institute funding is a very significant accomplishment and there is only one other Florida institute with this designation

5.5 **Parking Monetization project update**
Vice President Fajack told the committee that the University has engaged Morgan Stanley as financial advisors and Walker Parking as technical advisors for the initiative to explore possible privatization of UF parking facilities. He noted that the University has made a significant investment in its facilities and monetization may be the only way to get a return on that investment. Morgan Stanley will spend the summer “asking the tough questions” about what can/should be part of a RFP if the project goes forward. A valuation and recommendations will be brought to the September board meeting for a go/no go decision.
Stacie Selinger from Morgan Stanley walked the committee through some of the strengths, weaknesses, opportunities and challenges involved in the project. Trustee Thomas asked why there was no discussion about safety and Mr. Fajack said that is one of the issues that will have to be addressed.

The big question that he says the University needs to address is how the University would use funds generated from privatization. Ideas might be addressing deferred maintenance, scholarships, stipends and endowments. The legal procedure for privatizing parking is still being explored but there is a feeling that it could probably be accomplished with approval by the Board of Trustees, much like privatization of the bookstore and dining services was done.

Trustee Scott noted that this plan might be an opportunity to involve the City of Gainesville on a discussion of parking needs.

5.6 Banking ITN
Vice President Fajack told the committee that the idea of allowing one vendor to have exclusive rights to provide all the University banking services (except debt service and investments) is being explored. The University could receive very competitive fees plus a royalty fee for allowing exclusivity.

5.8 Service Innovation
University Controller Mike McKee (and so on to be interim CFO), gave the committee a brief overview of efforts to identify and implement innovative, easy to use improvements for administrative services to better serve the University of Florida staff and faculty. A number of projects under this initiative were identified. Next steps include a branding and communication plan, and continued efforts to find opportunities for strategic collaborations.

5.7 UFICO Update
Interim President of UFICO Ed Kelly gave a quick overview of UFIOC performance. Highlights include performance of the endowment portfolio, which is up 1.9% this quarter. The fiscal year to date results are up 10.4%, although this trails the benchmark group level. Efforts to restructure the hedge fund portfolio have resulted in another strong performance with investments up 10%. Private equity returns have been good overall but with the installation of a new benchmark standard, he says there is “opportunity for improvement.”

Trustee Thomas asked how the first two months of this quarter have been. Mr. Kelly said that April was challenging primarily due to the fact that one hedge fund manager retired and sold the fund assets at a time that was “not an opportune selling time.” Otherwise, he says things are going well.

Adjourn
After asking for any further discussion and hearing none, Chair Cameron asked for a motion to adjourn, which was made by Trustee Heavener and Seconded which was made by Trustee Thomas. The motion was passed unanimously and the University of Florida Committee on Finance and Facilities meeting was adjourned at 1:55 p.m. EDT.
1.0 Call to Order and Welcome
Committee Chair, Steven M. Scott called the meeting to order at 3:58 p.m., EDT. Committee Chair Scott welcomed the Committee members and all in attendance. He particularly welcomed Cory Yeffet, the new Student Body President Trustee and Pradeep Kumar, the new Faculty Senate Chair Trustee, who were attending their first meeting.

Members present were:
Steven M. Scott, Chair, Susan M. Cameron, Christopher T. Corr, Charles B. Edwards, James W. Heavener, Pradeep Kumar, Carolyn K. Roberts, Jason J. Rosenberg, Juliet M. Roulhac, David M. Thomas, Cory M. Yeffet

Others present were:
President J. Bernard Machen, Provost and Senior Vice President Joseph Glover, Vice President for Student Affairs David Kratzer, Vice President for Enrollment Management Zina Evans, Vice President and General Counsel Jamie Lewis Keith, Vice President for Research David Norton, Vice President and Chief Information Officer Elias Eldayrie, Vice President and Chief Financial Officer Matthew Fajack, Vice President for Business Affairs Curtis Reynolds, Special Assistant to the President Jamal Sowell, other members of the Cabinet, Executive Assistant Cheryl May, Executive Assistant Rebecca Holt, members of the University of Florida Community, and other members of the public and the media.

2.0 Verification of Quorum
After a roll call, a quorum was confirmed, with all members present except for Trustee Brown.
3.0 Review and Approval of Minutes
Committee Chair Scott asked for a motion to approve the minutes of the March 18, 2014 and March 27, 2014 committee meetings, which was made by Trustee Edwards and Seconded by Trustee Roulhac. Chair Scott asked for further discussion, after which he asked for all in favor of the motion and any opposed and the motion was approved unanimously.

4.0 Public Comment
There were no requests for public comment.

The Committee considered the following Action Items:

5.0 Action Items

EP1. Tenure Upon Hire
Chair Scott noted that in the pre-meeting teleconference, Provost Glover summarized the success UF is having through the great efforts of the Deans to recruit faculty who are already among the top in their fields, or who are rising top talent, as part of the University’s preeminence initiative. The Committee is getting a high volume of tenure upon hire cases as a result. Provost Glover presented all of the tenure upon hire cases at the Committee’s call.

Dr. Glover stated that there were 18 tenure upon hire cases for the Committee to act upon and that there had been 37 confirmed faculty hires in the preeminence initiative to-date. He explained that for those individuals hired with faculty and administrative appointments, tenure attaches only to the faculty appointment.

Chair Scott asked for a motion to approve Action Item EP1—Tenure Upon Hire—which was made by Trustee Edwards and Seconded by Trustee Cameron for recommendation to the Board for its approval on the Consent Agenda. The Chair asked for further discussion to which there was none and then then asked for all in favor of the motion and any opposed and the motion was approved unanimously.

Chair Scott noted that Vice President for Human Resources Paula Fussell reviewed the proposed fees for the Baby Gator Child Development and Research Center on the call and asked if the Committee had any questions or wanted any further discussion.

Chair Scott asked for a motion to approve EP2—Baby Gator Child Development and Research Center Fees 2014-2015—which was made by Trustee Roulhac and Seconded by Trustee Rosenberg for recommendation to the Board for its approval on the Consent Agenda. The Chair asked for further discussion to which there was none and then then asked for all in favor of the motion and any opposed and the motion was approved unanimously.
EP3. Facility Security Clearance; Exclusion of Certain Directors and Officers; Designation of Senior Management Group for Classified Information

Chair Scott asked if any Committee member had questions or wanted a summary of the Security Clearance and Committee Action Item that was addressed on the call by Vice President for Research David Norton and General Counsel Jamie Keith.

Chair Scott asked for a motion to approve EP3—Facility Security Clearance; Exclusion of Certain Directors and Officers; Designation of Senior Management Group for Classified Information—which was made by Trustee Thomas and Seconded by Trustee Roberts for recommendation to the Board for its approval on the Consent Agenda. The Chair asked for further discussion to which there was none and then then asked for all in favor of the motion and any opposed and the motion was approved unanimously.


Chair Scott asked if any Committee member had questions for Provost Glover on the New Degree in the College of Engineering---Ph.D. in Computer and Information Science and Engineering. This was addressed on the call.

Chair Scott asked for a motion to approve EP4—New Degree: Ph.D. in Computer and Information Science and Engineering—which was made by Trustee Cameron and Seconded by Trustee Heavener for recommendation to the Board for its approval on the Consent Agenda. The Chair asked for further discussion to which there was none and then then asked for all in favor of the motion and any opposed and the motion was approved unanimously.

EP5. University of Florida Regulations

Chair Scott asked the Committee if they wanted Vice President and General Counsel Jamie Lewis Keith to review the UF Regulation Amendments that were presented on the call.

General Counsel Keith provided a brief summary of the University of Florida Regulation changes for the following:

1. 3.0372 Student Health, Athletic, and Activity and Service and Transportation Access Fees ---The amounts of these fees have already been approved by the Board at its December 2013 meeting and the already-approved fees are simply being codified in regulations, as is done annually.

2. 3.0375 Tuition Costs --- There is no increase in tuition.

3. 7.019 Tenure and Promotion: Definition, Eligibility, Granting of Tenure, Criteria, Procedures and Methods of Processing, Confidential Nature of Materials and Discussions, Reports and Appeals, Permanent Status and Sustained Performance Evaluations --- The Academic Personnel Board is advisory to the President in
review of tenure and promotion cases. The amendment increases to 10 (from 6) the members of the APB and permits the President to divide the APB into more than 1 panel to expeditiously address different types of cases.

Chair Scott asked for a motion to approve EP5—University of Florida Regulation Amendments—which was made by Trustee Rosenberg and Seconded by Trustee Roulhac for recommendation to the Board for its approval on the Consent Agenda. The Chair asked for further discussion to which there was none and then then asked for all in favor of the motion and any opposed and the motion was approved unanimously.


Chair Scott asked if any Committee members had questions for Provost Glover about the annual Work Plan, which Provost Glover presented at the call.

Chair Scott asked for a motion to approve EP6—University of Florida Work Plan 2014-2015—which was made by Trustee Cameron and Seconded by Trustee Roberts for recommendation to the Board for its approval on the Consent Agenda. The Chair asked for further discussion to which there was none and then then asked for all in favor of the motion and any opposed and the motion was approved unanimously.

**EP7. Degree Program Terminations**

Chair Scott asked the Committee if any member wanted Provost Glover to summarize the program terminations that were already discussed on the pre-meeting call—or had any questions.

Chair Scott asked for a motion to approve EP7—Degree Program Terminations—which was made by Trustee Thomas and Seconded by Trustee Edwards for recommendation to the Board for its approval on the Consent Agenda. The Chair asked for further discussion to which there was none and then then asked for all in favor of the motion and any opposed and the motion was approved unanimously.

**EP8. Annual Tenure Awards**

Chair Scott asked if any Trustees had questions for Provost Glover on the Annual Tenure Awards, which were addressed on the call.

Provost Glover stated that the list of candidates on for tenure awards has gone through the complete review process and each candidate has been nominated for tenure by the President.

Chair Scott asked for a motion to approve EP8—Annual Tenure Awards—which was made by Trustee Edwards and Seconded by Trustee Cameron for recommendation to the Board for its approval on the Consent Agenda. The Chair asked for further discussion to which there was
none and then asked for all in favor of the motion and any opposed and the motion was approved unanimously.

6.0 Discussion/Informational Items

Chair Scott turned the Committee’s attention to the information items.

Chair Scott noted that at the end of the information items, Vice President and Chief Information Officer Elias Eldayrie would give a report on IT enabling Teaching and Learning. Rather than being assigned to a single Committee, Elias will address IT matters at Finance and Facilities when facilities are the focus, at Educational Policy when education and research are the focus, and at Governance when enterprise strategy, controls and security are the focus.

Chair Scott then asks each presenter to address a topic in turn:

6.1 Admissions Update - Vice President for Enrollment Management Zina Evans provided an Admissions/Financial Update.
6.2 Faculty Senate Update - Faculty Senate Chair Pradeep Kumar provided a Faculty Senate Update.
6.3 Student Government Update - Student Body President Cory Yeffet provided a Student Government Update.
6.4 Center/Institute Name Changes – The College of Medicine has requested that the “University of Florida Shands Cancer Center (UF&Shands Cancer Center)” be changed to “UF Health Cancer Center.” Provost Glover noted the name changes listed on the Committee agenda and asked if any Trustee had questions. All have been approved by the Faculty Senate. They do not require Board action but are presented for information.
6.5 College Name Change – The “College of Fine Arts” has requested to change the college name to “The College of the Arts.” Provost Glover noted the name changes listed on the Committee agenda and asked if any Trustee had questions. All have been approved by the Faculty Senate. They do not require Board action but are presented for information.
6.6 SACS/COC Report - Provost Glover stated that due to a great effort by faculty and staff, the preliminary letter from SACS/COC indicated that UF passed with flying colors – no citations. Official notification will be given following the SACS/COC Board Meeting in December.
6.7 IT Update—Enabling Teaching and Learning – Vice President and CIO Elias Eldayrie shared a PowerPoint presentation on “Enabling Teaching and Learning.”
6.8 UF Online Update – Provost Joe Glover stated that there’s lots of activity going on in recruiting new students, developing new courses and programs, and the Executive Director search is underway.

7.0 New Business

Chair Scott asked if there was any new business for the Committee and there was none.
8.0 Adjourn

After asking for any further discussion and hearing none, Chair Scott asked for a motion to adjourn, which was made by Trustee Cameron and, with no further discussion desired, the motion was passed unanimously and the University of Florida Committee on Education Policy and Strategy meeting was adjourned at 4:59 p.m., EDT.
1. Will the entire program be limited access or only a specific track?

   The entire program

2. If only a track is limited access, please specify the name of the track

3. How many students will the program plan to accommodate?

   Fall__45____   Spring__45____   Academic Year Total __90____

4. When do you propose to initiate limited access?

   The program has been functioning as a limited access program for at least 20 years without being aware that its admissions criteria are considered those of a limited access program. This application seeks to formalize current procedures.

5. What is the justification for limiting access?

   In order to become a Registered Dietitian, a student must complete an accredited undergraduate dietetics curriculum such as this one, then complete a supervised practice Dietetic Internship after which the graduate is eligible to take the national Registration Examination for Dietitians. Because of a large increase in the number of students in undergraduate dietetics program without a concomitant increase in the number of openings in supervised practice programs over the past 8 years, at present, only 50% of students applying to Dietetic Internship programs are successfully placed. Overall academic performance is an important selection criterion for successful admission to Dietetic Internships. Although the placement record of the UF dietetics program is generally in the 70-85% range, it is very competitive to earn one of these spots and it is simply unethical to allow weaker students to spend four years in an academic program if they have little likelihood of being able to progress and obtain the post-baccalaureate training needed to earn the Registered Dietitian credential.

6. By what means will access be limited? Please provide a description of the program’s admissions requirements and procedures, and indicate how these requirements and procedures ensure equal access for Florida community college Associate of Arts degree graduates in the competition for available space in the program.

   A GPA of 3.0 in Chemistry 1 and 2 with lab, Biology 1 and 2 with lab and Pre-calculus Math is required to remain in the major for students who begin at the University of Florida. If their GPA falls below this after taking any of these courses a hold is placed on their registration and they must meet with an Academic Advisor. They are
allowed to stay in the major but must improve their GPA. If the GPA continues to be less than 3.0, they are required to find another major in which they have a better chance of being successful. These prerequisite courses predict overall success in the major. By using these courses to limit access, students who are unlikely to be successful are able to find a more appropriate major early in their college career.

AA graduates from Florida state or community colleges must have completed all five prerequisite courses with a 3.0 GPA before transferring to UF so they are not disadvantaged compared to native students in transferring into the major. Historically, approximately 60% of students in the major are transfer students from community colleges.

7. Present the current race and gender profiles of the students in the program. Discuss the impact of the proposed action on the race and gender profiles. Cite sources used for discussion. What strategies, should they be necessary, will be used to promote diversity in the program?

Based on enrollment data for spring 2014 that was provided by the College of Agricultural and Life Sciences, of the 88 students in the major, 89% were female. The racial/ethnic breakdown was as follows:

59% White
23% Hispanic
10% Black
6% Asian
2% Other

It is not anticipated that the limited access measures will have any impact on the current gender or racial/ethnic diversity in the major as the current students were admitted under these criteria.

8. Are the graduates of the program in high demand? If so, and if the program is to be limited due to lack of adequate resources, provide a justification for limiting access to the program rather than reallocating resources from programs with low market demand.

The majority of the graduates of the program apply to Dietetic Internships. The placement rate tends to range from 70-85% in contrast to the 50% placement rate nationwide, indicating that UF students are competitive in earning placements. The students who do not apply to Dietetic Internships often apply to other professional programs or graduate programs in Nutrition or Public Health or obtain employment in settings such as the Women, Infants and Children program or as dietetic technicians in hospitals. The program will not be limited due to resources.
<table>
<thead>
<tr>
<th>Request Initiated by:</th>
<th>R. Elaine Turner, Dean</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>College of Agricultural and Life Sciences</td>
</tr>
<tr>
<td></td>
<td>[Signature]</td>
</tr>
<tr>
<td>EEO Officer's Signature</td>
<td>[Signature]</td>
</tr>
<tr>
<td>Provost's Signature</td>
<td>[Signature]</td>
</tr>
</tbody>
</table>

Send the completed form to:
Dr. Dorothy J. Minear Sr. Associate Vice Chancellor, Academic and Student Affairs Board of Governors State University System of Florida 325 West Gaines Street, Suite 1614 Tallahassee, Florida 32399-1950
Limited Access Form Updated 9/08
1. Will the entire program be limited access or only a specific track?

The entire program

2. If only a track is limited access, please specify the name of the track

3. How many students will the program plan to accommodate?

Fall ___231___ Spring ___230___ Academic Year Total ___461___

4. When do you propose to initiate limited access?

The program has been functioning as a limited access program for at least 20 years without being aware that its admissions criteria are considered those of a limited access program. This application seeks to formalize current procedures.

5. What is the justification for limiting access?

Nutritional Sciences is a difficult major that attracts large numbers of students based on its rigorous science-based curriculum that provides graduates with the coursework necessary to apply to a variety of professional schools and because it is a topic of great personal interest to many students. The curriculum includes six science courses at the 2000 level that include laboratory experiences and four upper division science courses in addition to the six science-based nutritional sciences courses. Overall academic performance is an important selection criterion for successful admission to professional school. It is important that students who are unlikely to be successful in the major are identified early in their academic career at UF so that they can find a major that is a better fit for their skills and abilities.

6. By what means will access be limited? Please provide a description of the program’s admissions requirements and procedures, and indicate how these requirements and procedures ensure equal access for Florida community college Associate of Arts degree graduates in the competition for available space in the program.

A GPA of 2.5 in Chemistry 1 and 2 with lab, Biology 1 and 2 with lab and Calculus is required remain in the major for students who begin at the University of Florida. If
their GPA falls below this after taking any of these courses a hold is placed on their registration and they must meet with an Academic Advisor. They are allowed to stay in the major but must improve their GPA. If the GPA continues to be low, they are required to find another major in which they have a better chance of being successful. These prerequisite courses predict overall success in the major. By using these courses to limit access, students who are unlikely to be successful are able to find a more appropriate major early in their college career.

AA graduates from Florida state or community colleges must have completed all five courses with a 2.5 GPA before transferring to UF so they are not disadvantaged compared to native students in transferring into the major.

7. Present the current race and gender profiles of the students in the program. Discuss the impact of the proposed action on the race and gender profiles. Cite sources used for discussion. What strategies, should they be necessary, will be used to promote diversity in the program?

Based on enrollment data for spring 2014 that was provided by the College of Agricultural and Life Sciences, of the 451 students in the major, 75% were female. The racial/ethnic breakdown was as follows:

- 49% White
- 27% Asian
- 16% Hispanic
- 8% Black
- 1% Other

It is not anticipated that the limited access measures will have any impact on the current gender or racial/ethnic diversity in the major as the current students were admitted under these criteria.

8. Are the graduates of the program in high demand? If so, and if the program is to be limited due to lack of adequate resources, provide a justification for limiting access to the program rather than reallocating resources from programs with low market demand.

The majority of the graduates of the program pursue careers in medicine, dentistry, pharmacy and other health-related professions. Graduates matriculate at professional programs or plan to study for the examination necessary to apply to professional school and apply once they have completed the exams. The program will not be limited due to resources.
| Request Initiated by: | R. Elaine Turner, Dean  
College of Agricultural and Life Sciences |
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>EEO Officer's Signature</td>
<td>[Signature]</td>
</tr>
<tr>
<td>Provost's Signature</td>
<td>[Signature]</td>
</tr>
</tbody>
</table>

Send the completed form to:
Dr. Dorothy J. Adinor Sr. Associate Vice Chancellor, Academic and Student Affairs Board of Governors State University System of Florida 325 West Gaines Street, Suite 1614 Tallahassee, Florida 32399-1950
Limited Access Form Updated 9/08
1. Statement of Purpose 3
2. Executive Summary of FY 2014 Performance 4
3. FY 2014 Goals and Performance 8
4. FY 2014 Year End and Proposed FY 2015 Budgets 12
5. Goals for FY 2015 13

Appendix A: UPF Editorial Advisory Board, 2013-2014 15
Appendix B: New Titles Published in FY 2014 16
Appendix C: Orange Grove Texts Plus Titles 19
Appendix D: Top Selling Seaside Publishing Titles 20
Appendix E: FY 2014 Best Sellers by Title 21
Statement of Purpose

Established in 1945, the University Press of Florida (UPF) is emerging as one of the most innovative and forward-thinking university presses of this size. With 3,480 titles currently in print and digital form, 122 print titles and 209 e-book titles in production, and 157 additional titles under contract, UPF has been an important element in enhancing the scholarly reputation and worldwide visibility of the State University System (SUS). UPF attracts manuscripts from the world's foremost scholars, writers, artists, and public intellectuals, and about one-eighth of our authors are affiliated with the SUS. These publications, written by an international group of authors representing a broad range of intellectual perspectives, reflect the academic and institutional strengths of the SUS. The press is a member of the Association of American Publishers and the Society for Scholarly Publishing. Beginning June 2014, UPF's director will be serving a three-year term as President and Executive Council member of the Association of American University Presses.

Goals

- Publish peer-reviewed works of academic distinction, with exceptional editorial and production quality, in nine subjects: archaeology/anthropology, American history, Latin American/Caribbean studies, natural history, literary criticism, geology, dance, political science, Floridiana.
- Establish a culture of meaningful employment and professional development, one that emphasizes clear communication as well as respect for the ideas and opinions of all staff members.
- Operate in a financially responsible manner that encourages planned, deliberate growth in productivity and sales.
- Be a premier press in our subjects, continuing to advance our reputation and standing in the scholarly and publishing communities.

UPF operates as an Academic Infrastructure Service Organization (AISO) for the Florida Board of Governors, a non-profit publishing business, a textbook facilitator, and a publication services unit for the entire SUS. UPF is a major contributor to the goal of the Board of Governors to "improve the quality and impact of scholarship, research, and commercialization activities of the system," as articulated on page 16 of the 2012–2025 Board of Governors strategic plan. As an AISO, UPF strives to align its publishing areas with the three pillars of higher education—research, teaching, and outreach. To be of service in these areas, UPF has created three distinct divisions that address the content needs of these pillars. Research is served through our scholarly content delivery in disciplines of interest and importance in the SUS. UPF facilitates textbook affordability in the SUS by providing free, open access, and adaptable texts with an emerging sustainability model known as Orange Grove Texts. Outreach is accomplished by “translating” the scholarly production into content, both print and digital, that is easily accessed and creatively written for the citizens of Florida and the world. To these ends, we define UPF's programs to include vigorous and imaginative promotion, sales, and distribution, both domestically and internationally, in print and digital formats, in order to achieve maximum dissemination of UPF's books.
Executive Summary of
FY 2014 PERFORMANCE

UPF continues its evolution from a traditional academic publisher to one of the most innovative and entrepreneurial publishing houses in America. In an effort to offset reduced state funding and to increase operation efficiency, UPF formed a used book warehouse to sell our “hurt” copies on Amazon Marketplace and created a new Publication Services division to provide expert publishing skills for the entire SUS. Each of these ventures was designed to reduce operational dependency, gain efficiencies of service, provide shared resources for all departments, divisions, and colleges in the SUS, and to establish best practices for creating and disseminating the research and teaching tools of the SUS.

The energy at the University Press of Florida is electric, and its vibrations are being felt throughout the university press world. This fiscal year marks our second year with the tripartite division: the University Press of Florida, Orange Grove Texts Plus (OGT+), and Publication Services. UPF, the largest division, is the gold-standard of academic publishing with a peer-reviewed, preeminent list of titles that disseminate the research and productivity of faculty. Scholars from the SUS and the world come to UPF for state-of-the-art editing, production, and distribution of their research findings. OGT+ provides SUS students with affordable and easily accessible textbooks while giving faculty easily adaptable instructional tools, achieving world-wide acclaim as a Best Practices example of a sustainable model for open access textbooks. The third division, Publication Services, was created in 2012 to allow access to the very unique skill set of UPF staff in producing books, pamphlets, and brochures for any state entity. As the oldest and most prolific publisher in the state, UPF offers its expertise in development, editing, design, typesetting, printing, distribution, and marketing. This consolidation of services can provide most of the printing needs for any university.

The Three Divisions of University Press of Florida

Orange Grove Texts Plus
- Affordable, accessible textbooks
- Adaptable instructional tools
- A Best Practices example of a sustainable model for open access textbooks
- Combines the strengths of a digital repository, an on-demand printer, and a traditional book publisher

UNIVERSITY PRESS OF FLORIDA
- Oldest, most prolific publisher in the state
- Member of the Association of American Publishers, the Society for Scholarly Publishing, and the Association of American University Presses
- Excels at state-of-the-art editing, production, and distribution of research findings

Publication Services from UNIVERSITY PRESS OF FLORIDA
- Provides first-rate publishing services to the State University System
- Expertise in development, editing, design, typesetting, printing, distribution, and marketing
- Can provide most of the printing needs for any university
Despite all of this positive energy and the rebuilding of the acquisitions editorial department, UPF entered the year with a projected deficit that saw the end of its reserve fund. UPF sounded the warning bell throughout the year that it was time to invest in this remarkable organization so that UPF, as the SUS itself was doing, rise to the next level of preeminence. UPF forged ahead with new initiatives and took advantage of strategic opportunities as they arose. The acquisitions department got back on track by increasing the number of projects signed to contract by 38 percent over the previous year. Knowing our sales revenue would not meet our expenses, we nonetheless came in under our projected deficit. Salaries and manufacturing, artificially deflated because of the Andrew W. Mellon Foundation grant, came to an end this fiscal year.

New hires and changes in the marketing department saw a dramatic upswing in our social media presence and online advertising and the creation of our new Florida Quincentennial series. All books about Florida published between 2013 and 2015 will be designated a Florida Quincentennial book. A change in leadership in the acquisitions department saw a dramatic uptick in production. Sadly, the Editorial, Design, and Production (EDP) department said goodbye to Lynn Werts, who retired after 33 years as its manager. EDP continues to question all “print legacy” tasks and procedures and produced our first digitally enhanced print book. UPF books continued to win major awards, both in and out of state, and our managers are constantly called to speak to other publishing professionals about our various ventures. This coming fiscal year, the director will begin a three-year term as president of the American Association of University Presses (AAUP). UPF remains committed to the three pillars of higher education—teaching, research, and outreach—and continues to find ways to remain useful and relevant to the SUS community. UPF exhibits the best in nimble, creative, and entrepreneurial thinking. It is past time for the SUS to decide what kind of university press it wants representing the State of Florida: a mediocre one that struggles from year to year, or a robust program with both a book and journals division that will elevate it to the next level of elite university presses.
How Does UPF Compare to Elite University Presses?

University Press of Florida receives 30% LESS in subsidy than an average elite university press.

Total Subsidies for Eight Elite University Presses and UPF

$800,000.00
Average Total Subsidy

$178,125.00
Average Endowment

$628,125.00
Average State Subsidy

$553,000.00
Total State Subsidy

Average Subsidy of an Elite University Press and UPF’s Total State Subsidy

University Press of Florida, despite being underfunded performs on par with—and in some cases better than—many elite university presses.

# of Titles per Staff per Year

Stanford 5.3
SUNY 4.9
Cornell 4.5
NYU 4.5
Florida 3.9
Michigan 3.5
Duke 3.4
Texas 2.4
UNC 2.3

* Does not include Journals Program and warehouse and distribution staff.
University Press of Florida spends 22% LESS of its subsidy per subject area than an average elite university press and does not have a Journals Division, yet top scholars continue to bring their manuscripts to UPF because of its reputation for first-rate editors, quality books, and innovation.

# of Subject Areas Covered by Publishing Program

Cornell | Duke | UNC | Texas | Michigan | Florida | Stanford | NYU | SUNY

Average Amount of Subsidy Spent per Subject Area

$15,400.00
Elite University Presses

$12,000.00
Florida

With adequate funding, given its proven track record, UNIVERSITY PRESS OF FLORIDA can be in the top tier of elite university presses.

SOURCE: All data gathered from the self-reported The Association of American University Presses Directory 2014: Information on Scholarly Presses in the U.S., Canada and Overseas
FY 2014

GOALS AND PERFORMANCE

QUANTITATIVE GOALS

a. Sign 125 projects a year and increase new titles delivered to 90.

UPF signed 159 new contracts, transmitted 106 titles from editorial to design, and published 92 new titles. UPF also produced 18 reprints, 63 print-on-demand hardbacks and paperbacks, 151 e-books in various formats, 4 new OGT+ titles; uploaded 49 titles to UPSO/FLASO; and provided Publication Services to other organizations for two titles. Of the 92 new titles produced, 38 were written by SUS and/or Florida-based authors.

b. Produce all scholarly works in simultaneous print and e-book. Produce the majority of general interest books in simultaneous print and e-book.

Accomplished. All scholarly books, with the exception of textbooks, are converted to e-book format and distributed to library cutlets simultaneously with the print editions using both in-house staff and CoreSource. All general interest books that are narrative in form are issued in simultaneous e-book formats and made available for any e-book reading device.

c. Maintain work with outside vendors to archive, store, manipulate, and produce digital file formats for all possible reading devices and vendors.

Only 12 books remain on old-fashioned film with all other books in digital file formats. These archived files will soon move from CD-Rom formats into a cloud-based storage.

d. Utilize digital technology whenever feasible.

EDP has implemented InCopy, Adobe Creative Suite software that allows for increased efficiencies in the correction of book pages.

e. Move to minimal press runs with just-in-time inventory replenishment.

All monographs continue to have print runs of between 300 and 400 copies, with the lower number being more common. At the same time as the initial print run, each book is placed into the print-on-demand database for immediate transition to that mode of manufacturing once the print run sells out. The majority of monograph paperbacks are available only as print-on-demand inventory.

f. Continue to add new and notable projects into OGT+.

While UF stopped using its Calculus text, FAU began using two new texts. Course downloads of OGT+ texts have now exceeded 10,000 units.
g. Grow the Publication Services division to 12 projects per year.

Three additional projects were signed during the fiscal year, and discussions were ongoing but not finalized for another eight projects. Four projects were completed, and the division generated approximately $69,000 in revenue for the press during the fiscal year.

QUALITATIVE GOALS

a. Win major awards for scholarly excellence.

UPF nominated 103 titles to 158 awards program, for a total of 1,179 books sent to award committees. Thirty-eight books/authors were winners or runners-up in 24 award programs. Highlights include winning two gold, one silver, and two bronze medals in the Florida Book Awards, and winning all four book awards presented annually by the Florida Historical Society. UPF titles were selected as best nonfiction books of the year by the *Tampa Bay Times*, and were recognized by *Orlando Weekly* and *Creative Loafing Tampa Bay* as the best in various categories.

b. Increase global visibility through favorable book reviews, on-line access to the scholarship, and publicity for the press and its authors.

UPF received and processed a total of 749 reviews this year, an increase of 148 (15 percent) over last year. The number is probably higher, but changes at Google regarding Google Alerts mean that we have almost certainly missed some reviews that were not sent to us by the publications. We had reviews in *Publishers Weekly*, *Library Journal*, *Kirkus Reviews*, *Booklist*, *New York Times*, *Wall Street Journal*, *New York Post*, *Washington Post*, *BBC News*, *Miami Herald*, *Chicago Tribune*, *London Review of Books*, *Los Angeles Review of Books*, *Smithsonian Magazine*, *Huffington Post*, and *Foreign Affairs*, among others. Our online visibility continued to grow (both domestically and internationally) as a result of our participation in *Project Muse* and *Oxford’s University Press Scholarship Online*. UPF’s social media presence has grown exponentially: 35 percent increase in Facebook fans, 85 percent increase in Twitter followers, 62 percent increase in our blog subscribers.

c. Advertise and exhibit to the national and international academic community.

UPF attended 20 book exhibits and sent books for display at an additional 30 conferences. Most included a virtual booth on our website, many included program ads and/or tote bag inserts for attendees. UPF created 6 virtual booths on our website for exhibits we couldn’t attend and sent books to be displayed at an additional 21 conferences. UPF placed 61 print and 71 electronic advertisements, reaching a potential audience of 12.8 million readers, both nationally and internationally, representing an increase of 2.5 million people from FY13.

d. Gain continued exposure of UPF’s regional titles through newspaper, magazine, and online reviews.

Maintained presence on local public radio; increased the number of events sponsored by the Alachua County Public Library; increased visibility through mentions and reviews in the *Gainesville Sun*. 
e. Redesign the UPF website to reflect the new tripartite division.

Because of budgetary concerns the complete overhaul of our website had to be postponed. However, changes were implemented to meet several immediate needs. Books from UPF, Orange Grove, and Seaside imprints have individual pages. The outdated “girl reading” image on our home page has been replaced with a selection of cover images which will be renewed monthly. Supplemental materials, including tables of contents, image slideshows, and excerpts are being added for select titles. A mailing list opt-in button has been added to the shopping cart.

FINANCIAL GOALS

a. Maintain a positive differential between increases in income and expenses.

Revenues were under operational expenses by $254,023.38. UPF’s operating cash reserves were substantial enough to cover the deficit. The sale of print books to academic libraries continues to decline faster than e-book purchases are rising, forcing UPF to pursue other avenues of revenue. Sales fell slightly under projection for the year, which can partially be attributed to considerably lower sales for our fourth largest vendor, Barnes & Noble. With lower sales and several unbudgeted, yet necessary, expenses we were unable to obtain a positive differential between revenues and expenses this fiscal year.

b. Achieve a revenue increase during the three-year plan.

Sales were slightly higher than the revised January projection but approximately $100,000 lower than our original projection. Much of this can be traced back to a weak list of titles released in Spring 2013, whose sales performance didn’t extend strongly into the fall, and a thinner than average list for Fall 2013 (both of which are the remnants of acquisitions underperformance in earlier fiscal years). Sales in the second half of the fiscal year exceeded projection, partly as a result of strengthened acquisitions and partly as a side-effect of the continued growth of digital sales, despite the significant drops in sales through certain key accounts including Barnes & Noble and Baker & Taylor.

c. Increase revenue through active fundraising and grant writing.

UPF received $121,000 in publication subsidies and an additional $128,000 from the Andrew W. Mellon Foundation grant awarded last year.

d. Increase revenue through non-traditional avenues.

UF’s Department of Mathematics stopped using their OGT+ textbook this year, opting for a new (and more expensive) electronic textbook this coming academic year. Sustainability of open access texts relies on a mission support fee from each department using an open access text. FAU is using two OGT+ texts for Honors first-year course and Introduction to American Government. UF will begin using Introduction to Theater Appreciation this fall.

The Publication Services division generated more than $5,000 in metadata distribution fees, $40,000 in manufacturing fees, and nearly $70,000 in sales revenue during the year. The Florida Book Warehouse, our used book market on Amazon.com, generated $13,600 in revenue.
e. Rebuild the operating surplus.

We began the FY 14 budget year with a deficit, knowing we would cut into our operating surplus. However, the abovementioned market forces wiped out our operating funds completely.

**OPERATIONAL GOALS**

a. Increase operating efficiency and cost-effectiveness by keeping abreast of industry trends and incorporating technological advancements in electronic publishing, information management, and manufacturing methods.

E-book workflow remains an important focus in the EDP department this past year. The EDP department established e-book standards against which to evaluate the quality of e-book conversions. Every form, procedure, and filing system was re-evaluated in light of “print legacy” issues.

To handle the additional workload of the Publication Services division, outside suppliers were commissioned to “package” the editorial, design, and production functions up to the point books went to press. The EDP department continues to look for software solutions to editorial and production challenges as they present themselves.

The IT department created a Virtual Sales booth for conferences UPF could not attend, added data transmission modules to our existing inventory management software to allow error-free inventory updates to major vendors, and managed the transfer of all the Seaside Publishing electronic assets.

b. Continue staff development programs to further enhance knowledge and productivity in order to support enhanced technology and operational systems.

Five staff members attended the annual meeting of university presses, serving as panelists in seven sessions and bringing back information and workflow ideas for UPF. The Director was elected to be the Association’s president. UPF staff participated in three webinars about production workflows, and the Deputy Director attended the Charleston conference to learn more about the library market and their financial challenges. UPF staff now holds monthly meetings to review the performance of books published in the previous year.

c. Invest in capital purchases previously delayed due to budget restraints.

The database purchase is still on hold. UPF was able to purchase 2 more sales transmission modules for our inventory software and three new servers.

d. Maintain relevance and value to all SUS faculty.

The tripartite division means UPF has a service for everyone in the SUS. The goal is to continue building Orange Grove texts to tackle textbook affordability and Publication Services to aggregate a shared resource to more customers.
## FY 2014 Year End Budget and Proposed FY 2015 Budget

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>REVENUES:</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>General Revenue</td>
<td>$553,428.00</td>
<td>$553,428.00</td>
<td>$553,428.00</td>
</tr>
<tr>
<td>Interest</td>
<td>$17,000.00</td>
<td>$3,064.75</td>
<td>$7,000.00</td>
</tr>
<tr>
<td>Sales Proceeds</td>
<td>$2,376,726.00</td>
<td>$2,266,530.46</td>
<td>$2,394,123.00</td>
</tr>
<tr>
<td>Postage &amp; Handling</td>
<td>$30,000.00</td>
<td>$34,434.27</td>
<td>$35,000.00</td>
</tr>
<tr>
<td>Sub rights and Misc</td>
<td>$150,000.00</td>
<td>$249,329.68</td>
<td>$225,000.00</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td>$3,127,154.00</td>
<td>$3,106,787.16</td>
<td>$3,214,551.00</td>
</tr>
<tr>
<td><strong>EXPENSES:</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Salaries</td>
<td>$1,505,827.23</td>
<td>$1,511,283.88</td>
<td>$1,626,283.57</td>
</tr>
<tr>
<td>Regular OPS</td>
<td>$108,444.57</td>
<td>$108,482.21</td>
<td>$117,427.79</td>
</tr>
<tr>
<td>Freelancers</td>
<td>$171,138.20</td>
<td>$169,799.15</td>
<td>$171,360.00</td>
</tr>
<tr>
<td>Operating Expenses</td>
<td>$312,618.30</td>
<td>$392,687.31</td>
<td>$311,077.42</td>
</tr>
<tr>
<td>Equipment</td>
<td>$1,000.00</td>
<td>- $1,000.00</td>
<td></td>
</tr>
<tr>
<td>Sales &amp; Marketing</td>
<td>$200,000.00</td>
<td>$198,318.81</td>
<td>$220,000.00</td>
</tr>
<tr>
<td>Book Manufacturing</td>
<td>$660,835.00</td>
<td>$603,758.50</td>
<td>$571,197.75</td>
</tr>
<tr>
<td>Manuscript Evaluation</td>
<td>$25,000.00</td>
<td>$23,985.00</td>
<td>$25,000.00</td>
</tr>
<tr>
<td>Royalties</td>
<td>$249,449.00</td>
<td>$293,598.41</td>
<td>$275,472.00</td>
</tr>
<tr>
<td>Computer Operations</td>
<td>$69,780.00</td>
<td>$58,897.27</td>
<td>$63,000.00</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>$3,304,092.30</td>
<td>$3,360,810.54</td>
<td>$3,381,818.53</td>
</tr>
<tr>
<td>Operating Surplus or (Deficit)</td>
<td>($176,938.30)</td>
<td>($254,023.38)</td>
<td>($167,267.53)</td>
</tr>
<tr>
<td>Cumulative Operating Surplus</td>
<td>176,984.42</td>
<td></td>
<td>($77,038.96)</td>
</tr>
<tr>
<td>Total Surplus or (Deficit)</td>
<td>($77,038.96)</td>
<td></td>
<td>($244,306.49)</td>
</tr>
</tbody>
</table>
The goal for the staff in FY 2015 is to begin moving up to the next level of excellence among university presses, a goal that cannot occur without investment in UPF's creaky infrastructure and operating capabilities. We are limited, not by imagination or business model ideas, but by lack of investment capital. UPF and its staff have achieved the highest level of operational efficiencies and are in a position to offer their services to any entity in the SUS. UPF believes in its abilities, its mission, its commitment to the SUS, and to the advancement of higher educational goals in the State of Florida; it is now time for the SUS to believe enough in us to increase our funding. The goals for next year reflect both financial recovery and realignment of resources to move into the next phase.

**QUANTITATIVE GOALS**

a. Sign 125 projects a year, and increase new titles delivered to 90.
b. Utilize digital technology whenever feasible.
c. Move to reduce existing surplus inventory.
d. Grow the Publication Services division to 12 projects per year.
e. Continue to explore alternative forms of revenue.

**QUALITATIVE GOALS**

a. Win major awards for scholarly excellence.
b. Increase global visibility through online access to scholarship, favorable book reviews, and publicity for the press and its authors.
c. Advertise and exhibit to the national and international academic community.
d. Expand and diversify online marketing efforts through social media, email campaigns, website-hosted solutions, and increased analytics.
e. Maintain status as Florida's preeminent publisher of regional books.
FINANCIAL GOALS

a. Manage the Press budget so as to achieve no less than the budgeted surplus, or no more than the budgeted deficit.
b. Rebuild the operating surplus.
c. Manage cash flow effectively to maintain adequate operating capital to cover expenses through seasonal fluctuations and lags in cash flow.
d. Increase revenue through active fundraising and grant writing.
e. Increase revenue through other opportunities, such as OGT+ and Publication Services.

OPERATIONAL GOALS

a. Increase SUS investment is UPF's operating funds and infrastructure so that UPF can grow to the next level of excellence
c. Continue staff development programs to further enhance knowledge and productivity in order to support enhanced technology and operational systems.
d. Build a proactive subsidiary rights program that will contribute to revenue.
e. Invest in capital purchases that were delayed due to budget restraints.
f. Find innovative ways to highlight UF's and FSU's preeminent status in global dissemination, then work that plan throughout the rest of the SUS.
g. Continue our Green Initiative program to reduce our carbon footprint.
Appendix A

UPF EDITORIAL ADVISORY BOARD, 2013–2014

Stephen T. Miles, Chair (2013–2014)
Provost and Vice President for Academic Affairs
Director, New Music New College
New College of Florida

Associate Professor of Latin American History
Department of Social and Behavioral Sciences
Florida Gulf Coast University

Professor of Anthropology
Division of Social Sciences
New College of Florida

Andrew K. Frank (2014–2016)
Allen Morris Associate Professor of History
Department of History
Florida State University

John Belohlavek (2012–2014)
Professor of History
Department of History
University of South Florida

David Jackson (2012–2014)
Professor of History and Chairman
Department of History and Political Science
Florida A & M University

Diane Chase (2012–2014)
Vice Provost, Academic Affairs
University of Central Florida

Professor of History
Department of History
University of Florida

Professor and Chair
Department of Political Science
and Public Administration
University of North Florida

Professor of Spanish and Latin American Studies
Department of Languages, Linguistics
and Comparative Literature
Florida Atlantic University

David Earle (2012–2014)
Associate Professor
Department of English and World Languages
University of West Florida

Director, School of International and Public Affairs
Florida International University
Appendix B
NEW TITLES PUBLISHED IN FY 2014

The Abolition of Slavery in Ottoman Tunisia
by Ismael M. Montana

Africa in Florida
edited by Amanda B. Carlson and Robin Poyner

African Diasporic Women’s Narratives
by Simone A. James Alexander

African Spiritual Traditions in Novels of Morrison (pbk)
by K. Zauditu-Selassie

African-Brazilian Culture and Regional Identity in Bahia, Brazil
by Scott Ickes

After Freedom Summer (pbk)
by Chris Danielson

After Slavery
edited by Bruce E. Baker & Brian Kelly

AIDS, Culture, and Gay Men (pbk)
edited by Douglas A. Feldman

Ain’t Scared of Your Jail (pbk)
by Zoe A. Colley

American Alligator
by Kelby Ouchley

An Archaeology of Asian Transnationalism
by Douglas E. Ross

An Archaeology of Black Markets (pbk)
by Mark W. Hauser

The Archaeology of Citizenship
by Stacey Lynn Camp

The Archaeology of French and Indian War Frontier Forts
edited by Lawrence E. Babits and Stephanie Gandulla

Ballroom! (pbk)
by Sharon Savoy

Becoming Virginia Woolf
by Barbara Lounsberry

Beyond Forty Acres and a Mule (pbk)
edited by Debra A. Reid & Evan P. Bennett

The Bioarchaeology of Individuals (pbk)
edited by Ann L. W. Stodder and Ann M. Palkovitch

The Bioarchaeology of Violence (pbk)
edited by Debra L. Martin, Ryan P. Harrod, and Ventura R. Perez

Bitten
by Andrew Furman

Black Power in the Caribbean
edited by Kate Quinn

Black Puerto Rican Identity and Religious Experience (pbk)
by Samiri Hernandez Hiraldo

Boccaccio’s Fabliaux
by Katherine A. Brown

The Bottlenose Dolphin (pbk)
by John E. Reynolds, Randall S. Wells, and Samantha D. Eide

Brazilian Propaganda
by Nina Schneider

Chan (pbk)
edited by Cynthia Robin

Collectors, Collections, and Collecting the Arts of China
edited by Jason Steuber, with Guolong Lai

Communists and Perverts under the Palms (pbk)
by Stacy Braukman

Comparative Perspectives on Afro-Latin America (pbk)
edited by Kwame Dixon and John Burdick

Confronting Decline
by David Koistinen

Consent of the Damned (pbk)
by David M. K. Sheinin

Conservative Bias
by Bryan Hardin Thrift

Creole Renegades
by Benedicte Boisseron

Crónicas Brasileiras (3d ed)
edited by Charles A. Perrone, Darío Borim Jr., and Célia R. Bianconi

Crossing the Line
by Cherisse Jones-Branch

Cuba in a Global Context
edited by Catherine Krull
Cuban Revelations
by Marc Frank

Day Hiking Southwest Florida
by Johnny Molloy

Destination Dixie (pbk)
edited by Karen L. Cox

Early & Middle Woodland Landscapes
of the Southeast
edited by Alice P. Wright and Edward R. Henry

Enchantments
by Jerald T. Milanich & Nina J. Root

Encyclopedia of Caribbean Archaeology
edited by Basil A. Reid and
R. Grant Gilmore III

Everyday Life Matters
by Cynthia Robin

Exile and Revolution
by Gerald E. Poyo

Extremism in America
edited by George Michael

Fed Up
by Dale Finley Slongwhite

Fertile Bonds
by Suzanne E. Joseph

Florida Sinkholes
by Robert Brinkmann

Forever Young (pbk)
by John W. Young, with James R. Hansen

Freedom's Pragmatist
by Sylvia Ellis

The French School of Classical Ballet
by Vanina Wilson

Fringe Florida
by Lynn Wadell

From Sit-Ins to SNCC (pbk)
edited by Iwan Morgan and Philip Davies

From These Honored Dead
edited by Clarence R. Geier, Douglas D. Scott, and Lawrence E. Babits

From Yellow Dog Democrats to Red State Republicans (pbk, 2d ed)
by David Colburn

Fútbol
by Joshua H. Nadel

God's Fields (pbk)
by Leland Ferguson

Going Ape
by Brandon Haught

The Having of Negroes Is Become a Burden (pbk)
by Michael J. Crawford

High Seas Wranglers
by Terry L. Howard

The History of Florida
edited by Michael Gannon

Indians & British Outposts in Eighteenth-Century America (pbk)
by Daniel Ingram

Indians and Wannabes
by Ann M. Axtmann

An Introduction to British Arthurian
Narrative (pbk)
by Susan Aronstein

An Introduction to the Chansons de Geste
by Catherine M. Jones

An Introduction to the Gawain Poet (pbk)
by John M. Bowers

Islam's Jesus
by Zeki Saritoprak

Island Bodies
by Rosamond S. King

Jazz Dance
edited by Lindsay Guarino and Wendy Oliver

Jose Marti, the United States, and Race
by Anne Fountain

Kongo across the Waters
edited by Susan Cooksey, Robin Poynor, and Hein Vanhee

The Landscape Painting of China
by Harrie A. Vanderstappen; edited by
Roger E. Covey

Life and Death on the Greenland Patrol
(pbk)
by Thaddeus D. Novak; edited by P. J. Capelotti

The Life and Lies of Paul Crouch
by Gregory S. Taylor

Long Key
by Thomas Neil Knowles

The Maghrib in the New Century (pbk)
edited by Bruce Maddy-Weitzman and
Daniel Zisenwine

Majic Ring (pbk)
by H.D., edited by Demetres P. Tryphonopoulos

Marjorie Harris Carr
by Peggy Macdonald

The Maroons of Prospect Bluff and Their Quest for Freedom in the Atlantic World
by Nathaniel Millett

Masculinity after Trujillo
by Maja Horn

Miami for Families
by Laura Albritton
Miami (rev ed)
by T. D. Allman

The Miscellaneous Writers and Sterne's
Subscribers, an Identification List
edited by Melvyn New and W. B. Gerard

Mission Cemeteries, Mission Peoples
by Christopher M. Stojanowski

Moderate and Radical Islamic
Fundamentalism (pbk)
by Ahmad S. Moussalli

Monumental Dreams
by Caroline Seebohm

Mr. Flagler's St. Augustine
by Thomas Graham

The Mulatto Republic
by April J. Mayes

Nation within a Nation
edited by Glenn Feldman

New Histories of Pre-Columbian Florida
edited by Neill J. Wallis and Asa F. Randall

On Stage Alone (pbk)
edited by Claudia Gitelman and Barbara Palfy

Outposts on the Gulf
by William Warren Rogers

The Past Is a Moving Picture (pbk)
by Janna Jones

The Path to the Greater, Freer, Truer World
by Lindsey R. Swindall

Pitching Around Fidel (rev ed)
by S. L. Price

The Politics of Race in Panama
by Sonja Stephenson Watson

Power & Paradise in Walt Disney's World
by Cher Krause Knight

Primitive Baptists of the Wiregrass South
(pbk)
by John G. Crowley

The Purposes of the University
by Bernie Machen, with Aaron Hoover

Quakers Living in the Lion's Mouth (pbk)
by A. Glenn Crothers

The Quotable Eleanor Roosevelt
edited by Michele Wehrwein Albion

Shaw's Settings
by Tony Jason Stafford

Skyway
by Bill DeYoung

Slave Breeding (pbk)
by Gregory D. Smithers

Sleigh Rides, Jingle Bells, and Silent Nights
by Ronald D. Lankford Jr.

State of Defiance
by Judith Poucher

Stinking Stones and Rocks of Gold
by Shepherd W. McKinley

Subjects or Citizens
by Robert Whitney and Graciela Chailloux Laffita

Surfing Florida
by Paul Aho

Tenochtitlan (pbk)
by Jose Luis de Rojas

Territorial Rule in Colombia and
the Transformation of the Llanos Orientales
by Jane M. Rausch

The Tortured Life Scofield Thayer
by James Dempsey

Tracing Childhood
edited by Jennifer L. Thompson, Marta P.
Alfonso-Durruty, and John J. Crandall

Trends and Traditions in Southeastern
Zooarchaeology
edited by Tanya M. Peres

Tropic of Hopes
by Henry Knight

Trout (pbk)
by Jeff Kunerth

Uelsmann Untitled
by Jerry Uelsmann

Uncommonly Savage
by Paul D. Escott

The Union, the Confederacy, and
the Atlantic Rim (rev ed)
edited by Robert E. May

Urarina Society, Cosmology, and History
in Peruvian Amazonia (pbk)
by Bartholomew Dean

Waterways
by Jennifer Frick-Ruppert

Winning While Losing
edited by Kenneth Osgood & De'rick E.
White

Zephaniah Kingsley Jr. and the Atlantic
World
by Daniel L. Schafer
Appendix C

ORANGE GROVE TEXTS PLUS ORIGINAL TITLES

NEWLY RELEASED IN FY 2014

American Government
by Timothy O. Lenz and Mirya Holman

Distinction Through Discovery: A Research-Oriented First Year Experience
by Jeffrey L. Buller

Notes on Writing the History of the Ku Klux Klan
by David Chalmers

Theatrical Worlds
edited by Charlie Mitchell
Appendix D

TOP SELLING SEASIDE PUBLISHING TITLES

*Waiting at Joes
by Deeny Kaplan Lorber

*Florida’s Edible Wild Plants
by Peggy Sias Lantz

One Tank Trips: Fun Florida Adventures
by New World Communications

One Tank Trips: Hidden Treasures
by New World Communications

*Cuban Home Cooking: Favorite Recipes from a Cuban Home Kitchen (rev ed)
by Jane Cossio and Joyce LaFray

Key Lime Cookin’
by Joyce LaFray

One Tank Trips: Off the Beaten Path with Bill Murphy
by New World Communications

Clarita’s Cocina: Great Traditional Recipes from a Spanish Kitchen
by Clarita Garcia

Key Lime Desserts: Famous Recipes from Famous Places
by Joyce LaFray

Everyday Adventures: A Florida Outdoors Guide
by Terry Tomalin

(*indicates new in FY 2014)
## Appendix E

### FY 2014 BESTSELLERS BY TITLE

<table>
<thead>
<tr>
<th>#</th>
<th>Title</th>
<th>Copies</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Classical Ballet Technique (p)</td>
<td>2,489</td>
<td>$51,252</td>
</tr>
<tr>
<td>2</td>
<td>Uelsmann Untitled</td>
<td>1,530</td>
<td>$36,017</td>
</tr>
<tr>
<td>3</td>
<td>The Columbia Restaurant Spanish Cookbook</td>
<td>2,477</td>
<td>$32,760</td>
</tr>
<tr>
<td>4</td>
<td>Cuban Revelations</td>
<td>1,863</td>
<td>$28,949</td>
</tr>
<tr>
<td>5</td>
<td>Columbia Restaurant</td>
<td>1,249</td>
<td>$26,425</td>
</tr>
<tr>
<td>6</td>
<td>History of Florida</td>
<td>1,232</td>
<td>$22,735</td>
</tr>
<tr>
<td>7</td>
<td>Fringe Florida</td>
<td>1,590</td>
<td>$20,596</td>
</tr>
<tr>
<td>8</td>
<td>Waiting at Joe's</td>
<td>2,085</td>
<td>$20,425</td>
</tr>
<tr>
<td>9</td>
<td>No Ordinary Days</td>
<td>316</td>
<td>$17,998</td>
</tr>
<tr>
<td>10</td>
<td>Paradise Screwed (ePubi)</td>
<td>3,488</td>
<td>$17,627</td>
</tr>
<tr>
<td>11</td>
<td>American Alligator</td>
<td>1,711</td>
<td>$17,350</td>
</tr>
<tr>
<td>12</td>
<td>Sleigh Rides, Jingle Bells, etc.</td>
<td>1,523</td>
<td>$16,846</td>
</tr>
<tr>
<td>13</td>
<td>After Slavery</td>
<td>295</td>
<td>$16,514</td>
</tr>
<tr>
<td>14</td>
<td>Backcountry Lawman</td>
<td>1,231</td>
<td>$16,367</td>
</tr>
<tr>
<td>15</td>
<td>Skyway</td>
<td>1,186</td>
<td>$15,913</td>
</tr>
<tr>
<td>16</td>
<td>Highwaymen</td>
<td>860</td>
<td>$15,763</td>
</tr>
<tr>
<td>17</td>
<td>Vegetable Gardening in Florida</td>
<td>1,804</td>
<td>$15,205</td>
</tr>
<tr>
<td>18</td>
<td>Arch French/Indian War Frontier Forts</td>
<td>252</td>
<td>$14,299</td>
</tr>
<tr>
<td>19</td>
<td>Zephaniah Kingsley Jr.</td>
<td>870</td>
<td>$13,801</td>
</tr>
<tr>
<td>20</td>
<td>Geologic History of Florida</td>
<td>534</td>
<td>$13,595</td>
</tr>
<tr>
<td>21</td>
<td>Dream Houses</td>
<td>526</td>
<td>$13,438</td>
</tr>
<tr>
<td>22</td>
<td>Fútbol!</td>
<td>969</td>
<td>$12,516</td>
</tr>
<tr>
<td>23</td>
<td>Surfing Florida</td>
<td>754</td>
<td>$12,501</td>
</tr>
<tr>
<td>24</td>
<td>Freedom's Pragmatist</td>
<td>359</td>
<td>$12,151</td>
</tr>
<tr>
<td>25</td>
<td>Africa in Florida</td>
<td>209</td>
<td>$12,145</td>
</tr>
<tr>
<td>26</td>
<td>New Orleans Voudou Priestess (p)</td>
<td>891</td>
<td>$12,130</td>
</tr>
<tr>
<td>27</td>
<td>Forever Young (p)</td>
<td>1,005</td>
<td>$11,993</td>
</tr>
<tr>
<td>28</td>
<td>Kongo across the Waters (p)</td>
<td>616</td>
<td>$11,855</td>
</tr>
<tr>
<td>29</td>
<td>Florida Wildflowers</td>
<td>722</td>
<td>$11,777</td>
</tr>
<tr>
<td>30</td>
<td>Everyday Life Matters</td>
<td>242</td>
<td>$11,619</td>
</tr>
<tr>
<td>31</td>
<td>Intro to Geoffrey Chaucer</td>
<td>220</td>
<td>$11,403</td>
</tr>
<tr>
<td>32</td>
<td>Monumental Dreams</td>
<td>710</td>
<td>$11,312</td>
</tr>
<tr>
<td>33</td>
<td>Jazz Dance</td>
<td>476</td>
<td>$11,303</td>
</tr>
<tr>
<td>34</td>
<td>Extremism in America</td>
<td>199</td>
<td>$11,153</td>
</tr>
<tr>
<td>35</td>
<td>Landscape Painting of China</td>
<td>364</td>
<td>$11,085</td>
</tr>
<tr>
<td>36</td>
<td>Maroons of Prospect Bluff</td>
<td>197</td>
<td>$11,070</td>
</tr>
<tr>
<td>37</td>
<td>Totch (p)</td>
<td>1,165</td>
<td>$10,964</td>
</tr>
<tr>
<td>38</td>
<td>Distinction through Discovery</td>
<td>182</td>
<td>$10,803</td>
</tr>
<tr>
<td>39</td>
<td>Ballet Pedagogy</td>
<td>641</td>
<td>$10,788</td>
</tr>
<tr>
<td>40</td>
<td>Florida Sinkholes</td>
<td>318</td>
<td>$10,773</td>
</tr>
<tr>
<td>41</td>
<td>Quotable Eleanor Roosevelt</td>
<td>817</td>
<td>$10,679</td>
</tr>
<tr>
<td>42</td>
<td>Collectors/Collecting Arts China</td>
<td>262</td>
<td>$10,674</td>
</tr>
<tr>
<td>43</td>
<td>Florida Lawn Handbook (3d ed)</td>
<td>1,145</td>
<td>$10,435</td>
</tr>
<tr>
<td>44</td>
<td>Field to Feast</td>
<td>708</td>
<td>$10,402</td>
</tr>
<tr>
<td>45</td>
<td>Florida: Short History (rev ed)</td>
<td>1,305</td>
<td>$10,325</td>
</tr>
<tr>
<td>46</td>
<td>Florida Cowboys</td>
<td>410</td>
<td>$9,898</td>
</tr>
<tr>
<td>47</td>
<td>FL's Best Native Landscape Plants</td>
<td>537</td>
<td>$9,808</td>
</tr>
<tr>
<td>48</td>
<td>Ringling: FL Years</td>
<td>710</td>
<td>$9,638</td>
</tr>
<tr>
<td>49</td>
<td>Kongo across the Waters (cl)</td>
<td>247</td>
<td>$9,616</td>
</tr>
<tr>
<td>50</td>
<td>Madame Lalaurie</td>
<td>745</td>
<td>$9,606</td>
</tr>
</tbody>
</table>
1.0 Call to Order and Welcome

Chair, C. David Brown, II, called the meeting to order at 10:17 a.m. EDT.

Members present were:
Trustees C. David Brown, II (Chair), Susan M. Cameron, Christopher T. Corr, Charles B. Edwards, James W. Heavener, Pradeep Kumar, Carolyn K. Roberts, Jason J. Rosenberg, Juliet M. Roulhac, Steven M. Scott, David M. Thomas, Cory M. Yeffet.

Others present were:
President J. Bernard Machen, members of the President’s Cabinet, other members of the University of Florida community, and other members of the public and the media.

2.0 Verification of Quorum
After a roll call, a quorum was confirmed, with all members present.

Chair Brown welcomed everyone to the meeting and asked President Machen for his President’s Report.

3.0 President’s Report

President Machen expressed his satisfaction with the successes of the year, as the 2013-14 academic year comes to an end. He congratulated the talented faculty whose teaching, research and service represent high accomplishments and who were being promoted and granted tenure. President Machen observed that our great faculty members are the vitality of the institution. He commended the administrative team for their teamwork, dedication and ability to support the important work of the University. Expressing his appreciation, President Machen said the administrative team is very focused on doing what is good for the institution.
Chair Brown thanked President Machen for his report and commented that the work being done is outstanding. He then asked for the Committee Chairs to present their reports.

4.0 Committee Reports

Committee on Audit and Operations Review
Trustee Charles Edwards, Chair of the Committee on Audit and Operations Review, provided his report, noting that all Committee members were present at the Committee meeting, except Trustee Brown who was unable to attend. After reviewing and approving the minutes of the March 27, 2014 meeting, and having no Action Items on the Agenda, the Committee then moved to the Discussion/Informational Items on its Agenda.

Discussion/Informational Items addressed were an Update on External Audits, Audits and Other Reviews, Quarterly Follow-up, Annual Audit Plan Revisions, Audits of Affiliated Organizations and the Annual Audit Report, with the discussion reflected in the Committee’s June 5, 2014 minutes.

Committee on Educational Policy and Strategy
Trustee Steve Scott, Chair of the Committee on Educational Policy and Strategy, provided his report, noting that all Committee members were present at the Committee’s meeting, except Trustee Brown who was unable to attend.

After reviewing and approving the minutes of the March 18, 2014 and March 27, 2014 meeting, the Committee discussed and then unanimously approved the following Action Items and recommended these actions for the Board’s approval on the Consent Agenda (with the details of his report reflected in the Committee’s June 5, 2014 minutes):

- EP1. Tenure Upon Hire
- EP3. Facility Security Clearance; Exclusion of Certain Directors and Officers; Designation of Senior Management Group for Classified Information
- EP5. University of Florida Regulations
- EP7. Degree Program Terminations
- EP8. Annual Tenure Awards

Discussion/Informational Items addressed were updates on admissions, student government, and the faculty senate, and information on name changes, the SACS/COC accreditation report, IT update and UF Online update, with the discussion reflected in the Committee’s June 5, 2014 minutes.

Committee on External Relations
Trustee Carolyn Roberts, Chair of the Committee on External Relations, provided her report, noting all Committee members were present at the Committee meeting. After reviewing and approving the minutes of the March 27, 2014 meeting, and having no Action Items on the
Agenda, the Committee then moved to the Discussion/Informational Items on its Agenda. The Discussion/Informational Item addressed was an Update on St. Augustine from William L. Proctor, former legislator, Chancellor and former president of Flagler College, and a member of the UF Direct Support Organization, Historic St. Augustine, with the discussion reflected in the Committee’s June 5, 2014 minutes. The Committee on External Relations joined the Committee on Strategic Initiatives and the Joint Committee heard a presentation by Richard Galehouse on Maximizing Town/Gown Relations.

Committee on Finance and Facilities
Trustee Susan Cameron, Chair of the Committee on Finance and Facilities, provided her report, noting that all Committee members were present at the Committee meeting, except Trustee Brown who was unable to attend. After reviewing and approving the minutes of March 27, 2014, the Committee discussed and then unanimously approved the following Action Items and recommended them for the Board’s approval on the Consent Agenda (with the details of her report reflected in the Committee’s June 5, 2014 minutes):

- FF1 Final Operating Budget of Revenues and Expenses for Fiscal Year Ended 2013-14 and Preliminary Operating Budget of Revenues and Expenses for Fiscal Year Ended 2014-15
- FF2 Fixed Capital Outlay Legislative Budget Request for Fiscal Year 2015-2016
- FF3 2015-16 Facilities Spending Plan for FY14 PECO/CITF/Other Appropriated Funds
- FF4 2015-2020 Educational Plant Survey
- FF5 Dental Science Building (DSB) Energy Efficiency Contract – UF Building 0205

Discussion/Informational Items addressed were updates on Construction and Maintenance, Campus Master Plan Amendment, Quarterly Financial Report, Legislative, Parking Monetization, Banking ITN, University of Florida Investment Company (UFICO), Service Innovation and Employee Recognition, with the discussion reflected in the Committee’s June 5, 2014 minutes.

Committee on Governance
Trustee David Thomas, Chair of the Committee on Governance, provided his report, noting that all Committee members were present at the Committee meeting. After reviewing and approving the minutes of the March 27, 2014 meeting, the Committee discussed and then unanimously approved the following Action Item and recommended this action for the Board’s approval on the Consent Agenda (with the details of his report reflected in the Committee’s June 5, 2014 minutes):

- GV1. Creation of Shands Recovery LLC
- GV2. and R14-131. Election
- R14-132. University Secretary

Committee Chair Thomas expressed his and the Board’s deep gratitude to Board Chair David Brown for his extraordinary leadership and service to UF over many years and two terms on the Board. Chair Brown has supported the development of an exceptional Board and has led the University’s governance through many challenges to a time of growth and strength.
Discussion/Informational Items addressed were Category 1 Affiliate presentations from the University of Florida Athletic Association and Gator Boosters and the University of Florida Foundation, and an update on the Vice President for Research Reporting, with the discussion reflected in the Committee’s June 5, 2014 minutes.

Committee on Strategic Initiatives
Trustee Christopher Corr, Chair of the Committee on Strategic Initiatives, provided his report, noting that all Committee members were present. After reviewing and approving the minutes of the March 27, 2014 meeting, and having no Action Items on the Agenda, the Committee then moved to the Discussion/Informational Items on its Agenda.

The Discussion Item addressed was an update on the preeminence dashboard, with the discussion reflected in the Committee’s June 5 2014 minutes. The Committee on External Relations joined the Committee on Strategic Initiatives and the Joint Committee heard a presentation by Richard Galehouse on Maximizing Town/Gown Relations.

5.0 Consent Agenda

At the completion of the Committee reports, Chair Brown asked for a motion to approve the Consent Agenda, which was made by Trustee Thomas and seconded by Trustee Roberts. The Chair asked for further discussion, after which he asked for all in favor of the motion and any opposed and the motion was approved unanimously.

Chair Brown congratulated Trustee and Board Vice Chair Steven Scott on his election as Chair of the Board of Trustees and Trustee and Governance Committee Chair David Thomas on his election as Vice Chair of the Board of Trustees. He expressed that it has been an honor to serve as Chair of this distinguished and dedicated Board and to contribute with fellow Trustees, President Machen, and the Administration to the growth and recognition of this great University. Mr. Brown emphasized that the University and this Board are in capable and dedicated hands with Trustee Scott and Trustee Thomas. Trustee Scott brings sophisticated national and international knowledge of academic research institutions and academic medicine, as well as financial, investment and entrepreneurial savvy. Trustee Scott’s leadership will help this University recruit its next President and reach its goal of becoming a top 10 public AAU research university. Trustee Thomas brings top international business, technology, investment, and communications experience, as well as a keen sense of entrepreneurial opportunities and creativity. Trustee Thomas’ experience leading and serving on the boards of major technology, investment and communications businesses and his global perspective are great assets to UF. Both are deeply dedicated to this University, to its recognition as a top public research university and to its continued growth and strength. Chair Brown expressed his confidence in all of the Trustees and in their support of Trustee Scott and Trustee Thomas in their efforts.

Trustee Scott stated that President Machen and Board Chair Brown had brought the University to a very high and unique place. Finding a new leader who will steer us successfully through the next 10 years will be a task requiring great effort and dedication, but UF is prepared to do exactly that. The faculty will have to help raise the bar, and they are ready to do so. Dr. Scott
stated that it is a real honor to serve as Chair of the Board and Chair of the Search Committee, and these responsibilities are weighty. He expressed his intent to do everything possible to educate himself and help identify the very best candidate to lead UF through the next ten years. The University has an excellent foundation on which to build due to the dedication, wisdom and efforts of President Machen, the Deans, the faculty and the administration; UF is reaping those rewards with the hiring of additional accomplished faculty in our preeminence initiative. This is a landmark time for UF. If we make the right decisions now, the University has an opportunity to really bring University of Florida to a whole new level. Without diminishing the task ahead, Chair-elect Scott expressed his confidence that UF will recruit a distinguished academic who is also a great leader and administrator to help secure the University’s future.

6.0 New Business

No new business was brought before the Board.

7.0 Resolutions

Chair Brown noted that the Board is recognizing the contributions of one of our fellow Trustees and three University leaders who will be moving on to other endeavors. A resolution for each of them is incorporated in these minutes and will be posted in BoardVantage. Chair Brown highlighted the contributions of each of the honorees.

R14-129 Marc Heft, President of the Faculty Senate

Chair Brown noted that Trustee Heft, President of the Faculty Senate, has brought to the Board valuable insights about the University and the faculty. He has served the faculty interests well, while thoughtfully considering all perspectives of important University issues and reaching wise decisions for the best interests of the University. Trustee Heft has applied incredible intelligence and intellectual curiosity to enrich the University community with his round tables and distinguished faculty lecture series, helping the broad University community to appreciate the work of our extraordinary faculty and fostering an understanding of important issues facing academic research and higher education. Trustee Heft’s collegiality and his seriousness of purpose and dedication have been remarkable. Chair Brown expressed the gratitude of the entire Board for Trustee Heft’s contributions and for the opportunity to work with him on the Board. His exceptional citizenship has earned him a seat on the Presidential Search Committee and we will surely call on him in the years to come.

R14-135 Matthew Fajack, Vice President and Chief Financial Officer

Chair Brown asked Provost Glover to offer some comments on Vice President and Chief Financial Officer, Matt Fajack. Provost Glover indicated that the moment was a bittersweet one. Vice President Fajack was the first Chief Financial Officer hired at the University of Florida. He laid the groundwork for all future Chief Financial Officers. He seized the opportunity and established a great legacy at the University by implementing the RCM budgeting system and positioning it to evolve after a good start. Mr. Fajack’s Service Innovation Initiative has generated cost savings and efficiencies at UF, streamlining business processes at UF. He took the initiative to act as a principal liaison between the University and Gainesville and the
surrounding communities, contributing to the community and supporting UF’s reputation as a good citizen. Vice President Fajack has a wonderful demeanor, always trying to help others to problem-solve. Provost Glover observed that UF’s loss is the University of North Carolina’s future.

R14-136 Winfred Phillips, Senior Vice President and Chief Operating Officer
President Machen asked Chair Brown to speak about the next two honorees. He first addressed former Dean of Engineering, Vice President for Research, and the first Senior Vice President and Chief Operating Officer, Dr. Win Phillips, emphasizing that the University has enormously benefited from Dr. Phillips’ leadership and wisdom over a long period of time. Dr. Phillips has the ability to make things happen. All constituencies at the University and in the academic research and Gainesville communities know they can trust him. He has the confidence of the faculty and the administration. He leaves an incredibly successful and important legacy of growth and accomplishment at UF. He achieved a complete restructuring of the administration by creating the Chief Operating Officer role, and as a personal favor to me took it on. The University runs today as a result of Dr. Phillips stepping up and making this new model work. Dr. Machen expressed his deep gratitude to Dr. Phillips, stating that the University would not have been able to accomplish what we have over the last decades without his leadership.

R14-134 Jamal Sowell, Special Assistant to the President and Board Liaison
President Machen next addressed Jamal Sowell, observing that it is rare to have someone who permeates so many aspects of the University and does so with such thoughtfulness and ease. Jamal Sowell has advised and supported the success of students, his colleagues in the administration, the Board, the President, many special constituencies. He has had a profoundly positive impact on many parts of the University. The future is ahead for Jamal Sowell.

Chair Brown asked for a motion to adopt the resolutions for Marc Heft, Matthew Fajack, Win Phillips, and Jamal Sowell, which was made by Trustee Scott and seconded by Trustee Yeffet. The Chair asked for further discussion, after which he asked for all in favor of the motion and any opposed and the motion was approved unanimously.

8.0 Comments of the Chair of the Board
Chair Brown asked the Board for any new business, and hearing none, he began his comments.

Chair Brown thanked all of the Trustees, President Machen and the Administration for their hard and effective work on behalf of the University and for the pleasure of working with them, acknowledging that this was his last meeting as the Chair. He said that it had been a 45-year journey for him in his relationship with UF, from his time as a student, to his Board service with Jeb Bush appointing him the first time, to the honor of serving the University as Board Chair. David Brown mused that when Jeb Bush appointed him, Governor Bush asked him to promise to be a better Trustee than he was a student. Chair Brown said that it has meant so much to be able to serve the University as a member and the Chair of the Board, and remarked that there couldn’t be a better meeting at which to end his term. Chair Brown closed by saying that this
has been a magnificent team to work with and expressed his excitement about selecting a new president in the coming year.

9.0 Adjourn

After asking for any further discussion and hearing none, Chair Brown asked for a motion to adjourn, which was made by Trustee Cameron and a second which was made by Trustee Roberts. With no further discussion desired, Chair Brown asked for all in favor and any opposed, and the motion passed unanimously. The University of Florida Board of Trustees meeting adjourned at 11:33 a.m. EDT.
MINUTES
Meeting/Telephone Conference Call Meeting
of the
University of Florida Board of Trustees

July 8, 2014
Time Convened: 5:24 p.m. EDT
Time Adjourned: 5:28 p.m. EDT

Board Chair Steven M. Scott called the UF Board of Trustees meeting to order at 5:24 p.m. EDT, after T.J. Villamil confirmed a quorum, with all Trustees present except as noted below.

Members of the University of Florida Board of Trustees present were:
Steven M. Scott (Chair), David L. Brandon, Susan M. Cameron, Christopher T. Corr, Bill Heavener, Pradeep Kumar, Carolyn K. Roberts, Jason J. Rosenberg, Juliet M. Roulhac, David M. Thomas, Cory M. Yeffet. Trustees Charles Edwards and C. David Brown, II, were unable to attend.

Others present were:
Jan Greenwood, Partner, Greenwood/Asher & Associates; Stephen Pollack, Partner, Mercer; Christina Bonarrigo, UF Presidential Search Committee member; Vice President for Human Resource Services, Paula Fussell, Vice President, General Counsel and University Secretary, Jamie Lewis Keith, Vice President for University Relations, Jane Adams, Assistant Vice President for Public Affairs, Janine Sikes, Administrative Contact for the Search, Melissa Orth, Executive Assistant, Becky Holt, Special Assistant to the President, TJ Villamil; members of the media and other members of the UF community and public. The meeting was also live-streamed over the Internet.

Board Chair Steven Scott began the meeting by noting:
- All members of the Board of Trustees who are present today were present for the joint meeting of the Search Committee and Board Governance Committee, which just concluded.
- Trustees joined in the discussion.
The full Board received the July 7, 2014 Mercer Report and heard Mercer Partner Stephen Pollack present Mercer’s opinion and Report on the current (2014) market range of total compensation for presidents of peer institutions.

The Search Committee and the Board Governance Committee recommend approval by the Board of SC1/GV1 as amended at their joint meeting.

Chair Scott then asked if any Trustee desired any further discussion—or had any questions for Mercer, Bill Heavener Chair of the Search Subcommittee on Compensation, Search Chair Scott, or Governance Committee Chair David Thomas—before proceeding to the Consent Agenda.

There were no further questions, as Trustees were included in the just-concluded joint meeting where a full discussion occurred.

Board Chair Steve Scott then summarized the following key points:

- UF expects to pay current (2014) market total compensation to recruit the quality of leader needed to bring one of the largest, broadest scope, most complex public AAU research universities—that is also Florida’s foremost preeminent university—into the top 10 of public AAU research Universities as nationally ranked—particularly in the competitive recruitment field UF faces. This current (2014) market range is reflected on penultimate slides 8 and 9 of the Mercer Report.

- Ms. Keith interjected that Chair Scott pointed out at the joint meeting that the Board would be asked to approve the specific total compensation and configuration of components for the selected President (with the Board Chair making the proposal and being assumed to have some flexibility to negotiate) based on the particular experience and circumstances of that person and related negotiations. The Governance Committee and Search Committee recommended unanimously that the Board Chair, who is also the Search Chair, be given the flexibility to make these determinations within the market range set out in the Mercer Report and taking into account the experience and circumstances of each candidate when known (later in the search process).

- Chair Scott also noted that some portion of Total Compensation—such as base increases or deferred compensation increases—is expected to be tied to performance metrics associated with UF’s preeminence goals (which are supported by the Board of Governors, Legislature and Governor)—as well as UF’s state system performance metrics, which are proposed by UF’s Board and approved by the Board of Governors.

- As required by Florida law, no more than $200K of the President’s remuneration will be funded by state funds.

Chair Scott then turned the Board’s attention to the Consent Agenda. He asked Ms. Keith to repeat SC1/GV1, as amended, which she did as follows:

SC1/GV1 Action to Approve for Recommendation to the Board of Trustees for Its Approval on the Consent Agenda, the Mercer Opinion on Range of Market Compensation for Peer Institution Presidents As A Basis For Establishing the Total Compensation for the Next UF President and to provide to the Chair of the Board the authority and flexibility to determine,
and structure the components of, total compensation according to the qualifications and needs of the particular candidate within the market range reflected in the Mercer Report.

Board Chair Steve Scott asked if the Board was ready to act on the Consent Agenda. Hearing no further discussion, Chair Scott asked for a motion to approve SC1/GV1, as amended. The motion was made by Trustee Heavener and a second was made by Trustee Cameron.

Chair Steve Scott asked if there was any further discussion. Hearing none, Chair Scott asked for all in favor and any opposed and the motion passed unanimously.

Board Chair Steve Scott thanked the Board and asked if there was any new business. Hearing none, he asked for a motion to adjourn the Board Meeting, which was made by Trustee Cameron, and a second, which was made by Trustee Thomas. He asked for all in favor and any opposed and, with no further discussion, the motion was approved unanimously.

Chair Scott adjourned the meeting at 5:28 p.m. EDT.