1. **Verification of Quorum**
   After a roll call, a quorum was confirmed, with all members present except Trustee Heavener.

2. **Call to Order and Welcome**
   External Relations Committee Chair Brandon and Strategic Initiatives Committee Chair Corr called the joint meeting to order at 1:57 p.m. EDT

   **Committee on External Relations Members present were:**
   David L. Brandon (Chair), Charles B. Edwards, Jason J. Rosenberg, Robert G. Stern, Cory M. Yeffet. Trustee James W. Heavener was unable to attend.

   **Committee on Strategic Initiatives Members present were:**
   Christopher T. Corr (Chair), Susan M. Cameron, Paul W. Davenport, Rahul Patel, Steven M. Scott, David M. Thomas, Anita G. Zucker

3. **Review and Approval of Minutes**
   External Relations Committee Chair David Brandon asked for a motion to approve the minutes from the December 4, 2014 committee meeting, which was made by Trustee Rosenberg, with a Second by Trustee Rosenberg. The Committee Chair asked for further discussion, after which he asked for all in favor of the motion and any opposed, and the motion was approved unanimously.
Strategic Initiatives Committee Chair Christopher Corr asked for a motion to approve the minutes from the December 4, 2014 committee meeting, which was made by Trustee Rosenberg and a Second by Trustee Thomas. The Chair asked for further discussion, after which he asked for all in favor of the motion and any opposed, and the motion was approved unanimously.

4.0 Action Items
The Committees did not have any action items on the agenda.

5.0 Discussion/Informational Items:

The Committee Chairs addressed the Discussion/Informational Items in the following order:

5.5 University Goal Setting Process
President Fuchs made a few remarks regarding UF’s campus wide goal-setting process. President Fuchs explained that faculty and academic leaders are driving the process and that it will be built upon the goals of UF colleges and units with opportunity for plenty of student, faculty and trustee input. The timeline for the goal-setting process anticipates goal creation by early fall with a plan in place for implementation and achievement of those goals by the end of fall semester.

President Fuchs pointed out that UF is on a trajectory different from its former path and from that of its peers; that the university is located in a unique state that’s on the move; and that the set of shared aspirations UF already possesses will provide momentum for what the university wants to achieve.

After the remarks by President Fuchs, Executive Chief of Staff Win Phillips gave a PowerPoint presentation on the University Goal Setting Process.

5.2 Listening Tour
Vice President for Development & Alumni Affairs Tom Mitchell updated the trustees on President Fuchs’ listening tours, reporting that the “Raise Your Voice” effort has traveled to three cities so far – Orlando, Jacksonville and Miami. In each city, President Fuchs and Linda Fuchs have introduced themselves to alumni, friends and community members and President Fuchs has gathered their thoughts, ideas, hopes and dreams for UF. Each stop has culminated in an all-alumni reception and program, during which Dr. Fuchs has spoken, fielded questions and accepted suggestions from the audience. The tour will continue over the summer in other Florida cities and into the fall in cities throughout the United States.

5.4 Florida Center
Vice President Mitchell reported on the alumni association’s exploration of a plan to expand UF’s presence in Miami with a new downtown storefront. The center, which possibly would be located on Biscayne Boulevard and Second Avenue, would include UF merchandise as well as office space for UF Admissions, UF Alumni Affairs and UF Online.
5.1 Legislative Items
Vice President for University Relations Jane Adams gave a legislative update, reporting that the Senate and House versions of the budget are far apart based on a difference of opinion about funding Medicaid expansion and the Low Income Pool program to help cover hospital costs for uncompensated care. She observed that the House budget is more favorable to UF, with its full support of the university’s request for building funds.

5.3 Admissions Communications
Vice President Adams briefed the trustees on the UF admissions website. On February 13 and through the weekend following admissions’ announcements, more than 13,000 newly admitted students representing all 50 states and 100 countries clicked on the microsite. It had more than 150,000 page views and the social conversations included more than 600,000 Twitter impressions, 550,000 Facebook likes and 5,000 #UF19 mentions. The ultimate goal is to increase yield of the top 10 percent of applicants.

6.0 New Business
There was no New Business to discuss.

7.0 Adjourn
After asking for any further discussion and hearing none, External Relations Committee Chair David L. Brandon and Strategic Initiatives Committee Chair Christopher T. Corr asked for a motion to adjourn the committees’ joint meeting, which was made by Trustee Cameron and a Second by Trustee Thomas. The Chairs asked for all in favor of the motion and any opposed, and the motion was approved unanimously. The joint meeting of the Committees on External Relations and Strategic Initiatives was adjourned at 3:03 p.m. EDT.
UNIVERSITY OF FLORIDA BOARD OF TRUSTEES
COMMITTEE ON STRATEGIC INITIATIVES
AND
COMMITTEE ON EXTERNAL RELATIONS
JOINT MEETING AGENDA
April 2, 2015
~2:00 - 3:15 p.m. EDT
President’s Room 215B, Emerson Alumni Hall
University of Florida, Gainesville, Florida

Committee on Strategic Initiatives Members:
Christopher T. Corr (Chair), Susan M. Cameron, Paul W. Davenport, Rahul Patel, Steven M. Scott, David M. Thomas, Anita G. Zucker

Committee on External Relations Members:
David L. Brandon (Chair), Charles B. Edwards, James W. Heavener, Jason J. Rosenberg, Robert G. Stern, Cory M. Yeffet

1.0 Verification of Quorum ........ Jamie Lewis Keith, VP/General Counsel/University Secretary

2.0 Call to Order and Welcome ....................... Christopher T. Corr, Chair, Strategic Initiatives
David L. Brandon, Chair, External Relations

3.0 Review and Approval of Minutes
Committee on Strategic Initiatives ......................... Christopher T. Corr, Committee Chair
December 4, 2014
Committee on External Relations ......................... David L. Brandon, Committee Chair
December 4, 2014

4.0 Action Items ............................................ Christopher T. Corr, Chair, Strategic Initiatives
None ....................................................... David L. Brandon, Chair, External Relations

5.0 Discussion/Informational Items ...................... Christopher T. Corr, Chair, Strategic Initiatives
David L. Brandon, Chair, External Relations

6.1 Legislative Items ...................................... Jane Adams, Vice President, University Relations
6.2 Listening Tour Presentation .................................Tom Mitchell, Vice President
  Development and Alumni Affairs
6.3 Admissions Communications......Jane Adams, Vice President, University Relations
6.4 Florida Center ...... Tom Mitchell, Vice President, Development and Alumni Affairs
6.5 University Goal Setting Process .................................W. Kent Fuchs, President
  Winfred Phillips, Executive Chief of Staff

6.0 New Business ............................... Christopher T. Corr, Chair, Strategic Initiatives
  David L. Brandon, Chair, External Relations

7.0 Adjourn ............................... Christopher T. Corr, Chair, Strategic Initiatives
  David L. Brandon, Chair, External Relations
1. Verification of Quorum
   After a roll call, a quorum was confirmed, with all members present except for Trustee Cameron.

2.0 Call to Order and Welcome
   Committee Chair, Christopher T. Corr, called the meeting to order at 2:00 p.m. EST.

Members present were:
   Christopher T. Corr, Chair, C. David Brown, II, Pradeep Kumar, Juliet M. Roulhac, Steven M. Scott, David M. Thomas. Trustee Susan M. Cameron was unable to attend.

Others present were:
   Provost and Senior Vice President for Academic Affairs Joseph Glover, Senior Vice President and Chief Operating Officer Charles E. Lane, Vice President, General Counsel and University Secretary Jamie Keith, members of the President’s Cabinet, Executive Assistant Cheryl May, Executive Assistant Rebecca Holt, other members of the University of Florida community, and other members of the public and the media.

3.0 Review and Approval of Minutes
   The Committee Chair asked for a motion to approve the minutes of the June 5, 2014 committee meeting, which was made by Trustee Thomas and Seconded by Trustee Scott. The Committee Chair asked for further discussion, after which he asked for all in favor of the motion and any opposed, and the motion was approved unanimously.

4.0 Action Items
   The Committee did not have any Action Items.
The following Discussion/Informational Items were the addressed by the Committee:

5.0 Discussion/Informational Items
Chair Corr turned the Committee’s attention to the information items. He asked each presenter to address a topic in turn:

5.1 Introduction of UF’s Director of Real Estate – Senior Vice President and Chief Operating Officer Charles Lane provided an overview of the Office of Real Estate and then introduced UF’s new Director of Real Estate, Lee Nelson.

Mr. Nelson provided a PowerPoint presentation outlining the top four priorities for the Office of Real Estate:

- Strategic Priority #1 – Gainesville and Statewide Real Estate Plan
- Strategic Priority #2 – Asset Management
- Strategic Priority #3 – Economic Development
- Strategic Priority #4 – Foundation Advancement

5.2 Preeminence Dashboard Discussion – Provost and Senior Vice President for Academic Affairs Joseph Glover led a discussion using the following Draft Preeminence Dashboard:

- Average GPA and SAT scores
- FTIC 6-year graduation rate
- Doctorates granted
- National Academy members
- US utility patents in last three years
- Total research and development expenditures
- Total federal research and development expenditures
- Endowment

6.0 New Business
The Committee did not have any New Business to discuss and this portion of the Strategic Initiatives Committee meeting ended at approximately 2:30 p.m. EST.

7.0 Joint Meeting of the Committees on Strategic Initiatives and External Relations
The External Relations Committee then joined the Strategic Initiatives Committee for a joint meeting.

7.1 Action Items
The joint session of the Committees on External Relations and Strategic Initiatives did not have any action items on the agenda.

7.2 Discussion/Informational Items
The following Discussion/Informational Item was presented during the joint session of the Committees:
7.2.1 2015 Legislative Session

External Relations Chair Roberts introduced guest speaker Senator Bill Galvano, Senate Majority Leader for the upcoming legislative session. Senator Galvano, a UF graduate and former chairman of the Gator Caucus of the Florida Legislature, briefed committee members on issues facing the Florida Senate in 2015.

Senator Galvano noted that a transition is taking place in the Legislature, particularly in the Senate. He observed that the upcoming session will provide a great opportunity for higher education priorities, as legislators are aware of universities’ crucial role in uplifting the state’s economy.

The Senator said he was pleased to support UF Preeminence during the last session and that he’s encouraged that UF is spending its Preeminence funding well.

He predicted that the state college system likely will be discussed during the session, as decisions need to be made regarding the colleges’ role in relation to the role of state universities. He also touched on regulated industry, gaming, K-12 education and Amendment I, observing that all of these issues affect the amount of funding available for higher education. Finally, he praised UF IFAS and its efforts to find solutions to citrus greening, noting that IFAS plays a vitally important role throughout the state.

8.0 Adjourn

After asking for any further discussion and hearing none, External Relations Committee Chair Carolyn K. Roberts and Strategic Initiatives Chair Christopher T. Corr asked for a motion to adjourn the committees’ joint meeting, after which they asked for all in favor of the motion and any opposed, and the motion was approved unanimously. The meetings of the Committees on Strategic Initiatives and External Relations were adjourned at 3:10 p.m. EST.
University of Florida Goals Setting Process

Winfred M. Phillips
Executive Chief of Staff
Goals Setting Process

Task Force

Task Force Meeting for Organization/Plan Timeline

Task Force Meets Stakeholders
Stakeholders Input Process

Task Force

Draft Goals

Task Force Interviews
Deans
Vice Presidents
Directors
Faculty Senate
Students Town Hall

Stakeholders/Strategic Plans
Deans → Provost
Centers & Institutes → VP
HR/Audit/Business/IT → COO
Chief Financial Officer → Provost
Admissions/Students → Provost
University Relations → VP
UF HS Center → SVP
IFAS → SVP
UFF/UFAA → VP
UAA → AD

Administration Team for Unit Strategic Plans

Goals Identified
Task – Draft Goals and Metrics For:

- Faculty Excellence
- Excellence in Education Delivery
- Infrastructure to Support Excellence
- Outreach
- Research Excellence
- Excellence in Academic Experience
- Operational Support for Excellence
- Alumni Success
Goals Setting Process Continued

Task Force Meets to Assemble Input/Outline Goals

Task Force Presents to President/Provost

Task Force Draft Report

President/Provost Review Report
Goals Setting Process Continued

Draft Report Posted for General Comment

Task Force Finalizes Report

President/Provost Review Plan

Trustees for Information and Comment

President Presents Goals (Live/On the Web)
Goal Setting
Draft 2015 Timeline

May
INFORMATION GATHERING
- Stakeholder Meetings
- Town Hall Meetings
- Forums

June
INITIAL GOALS
- Assemble Input
- Outline Goals
- Draft Reports

July
REVIEW
- President/Provost Draft Reviews
- Draft Report Posted for Feedback
- Trustee Draft Reviews and Feedback

August
ENDORSEMENT PROCESS
- President/Provost Final Reviews
- Final Draft Circulate/Online for Comment
- Plan Endorsed by all Stakeholders
- Final Report to Trustees

September
Goals Setting Process Continued

Task Force

Develop Strategic Directions
Leadership

Senate

- President Andy Gardiner
- Majority Leader Bill Galvano
- Appropriations Chair Tom Lee
- Education Appropriations Chair Don Gaetz
- Regulated Industries Chair Rob Bradley

SESSION OVERVIEW
Leadership

House of Representatives

- Speaker Steve Crisafulli
- Appropriations Chair Richard Corcoran
- Education Appropriations Chair Erik Fresen
- Education Chair Maureen O’Toole

SESSION OVERVIEW
Leadership Priorities: Workplan Florida 2015

- Tax Relief
- Economic Independence for People with Unique Abilities
- Water and Natural Resources
- Adoptions
- Education
  - Higher Ed Affordability
  - Increased Performance Funding
Medicaid Expansion
Lower Income Pool Funding
Hospital funding for indigent care
Federal funding to expire on June 30; State and Federal governments in negotiations
UF Health LIP funding is $135.4 million in Gainesville, $121.4 million in Jax
Senate healthcare budget is $4 billion higher than House due primarily to Medicaid expansion, LIP funding
Special Session may be required
UF/BOG Senate House

- Preeminence $10M -$5M $5M
- Performance (SUS) $300M $400M $200M
- Engineering Building $25M 0 $25M
- Boiler $7M 0 $7M
- Norman Hall Renovation $8M 0 $7.7M
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Higher Education Affordability
Graduate Tuition Freeze
Textbook Affordability
Differential Tuition Approvals
Public Records Exemption for Vet Med
Guns on Campus
Public Private Partnerships
Cabinet
- Gov. Rick Scott
- CFO Jeff Atwater
- AG Pam Bondi
- Agriculture Comm. Adam Putnam

Senate
- President Andy Gardiner
- Majority Leader Bill Galvano

PRESIDENT FUCHS MEETINGS
Appropriations Chair Tom Lee
Education Appropriations Chair Don Gaetz
Sen. Aaron Bean
Sen. Rob Bradley
Sen. Jeremy Ring
Sen. Wilton Simpson

House of Representatives
Speaker Steve Crisafulli

PRESIDENT FUCHS MEETINGS
PRESIDENT FUCHS MEETINGS

- Appropriations Chair Richard Corcoran
- Education Appropriations Chair Erik Fresen
- Education Chair Maureen O’Toole
- Rep. Jose Oliva
- Rep. Keith Perry
- Rep. Elizabeth Porter
Our Assignment

CAPITALIZE ON

ONE ANNOUNCEMENT EVENT

OVER 3 DAYS

TO INCREASE YIELD
We Started with

A SOCIAL CAMPAIGN ASKING CURRENT STUDENTS
WHY IT'S GREAT TO BE A GATOR
Earning NATIONAL ATTENTION
We Created a Personalized Website Sent to

13,000 STUDENTS

50 STATES

100 COUNTRIES
CAMPAIGN LAUNCH VIDEO

SEND YOUR VIDEO TO
UF-15seconds@ufl.edu

YOU ARE A GATOR!
Welcome to the UF Gator Family

CAMPAIGN ELEMENTS

PERSONALIZED WEBSITE

CHECKLIST FOR SUCCESS

START THE TRANITION

YOUR FIRST YEAR: A GLIMPSE INTO YOUR FUTURE

ACCEPTED STUDENTS CAMPAIGN VIDEO

THERE ARE 126,230,400 SECONDS

USER SUBMITTED VIDEO GALLERY

RESOURCES FOR BOTH ACCEPTED AND ALREADY ENROLLED STUDENTS

SOCIAL SUPPORT
Coordinated Efforts

160over90
UNIVERSITY RELATIONS
OFFICE OF ADMISSIONS
DEAN OF STUDENTS OFFICE
SOCIAL MEDIA DEPARTMENT
IT DEPARTMENT
CAMPUS COMMUNICATORS
Results

150k Pageviews

(50k More than 2014)
Results

550,000 Facebook Likes
Results

5,000 TUFFI MENTIONS
Results

IN JUST

3 DAYS
YOU ARE A GATOR!

Welcome to the GATOR NATION.

Hey, Maadine
YOU ARE A GATOR!

Welcome to the GATOR NATION.

Hey, Ty
YOU ARE A GATOR!

Welcome to the GATOR NATION.

Hey, Charles
YOU ARE A GATOR!

Welcome to the GATOR NATION.

Hey, Brandi
YOU ARE A GATOR!

Welcome to the GATOR NATION.

Hey, Madeline
YOU ARE A GATOR!

Welcome to the GATOR NATION.

Alexis Pastore @alexismpastore

THIS IS ALL I'VE EVER WANTED AND MORE! AFTER 18 YEARS, I'M PROUD TO FINALLY SAY THAT I'M FLORIDA GATOR! 😎 #UF19

Welcome to the GATOR NATION.

Hey, Brandi
YOU ARE A GATOR!

Welcome to the GATOR NATION.

Hey, Madeline
YOU ARE A GATOR!

Welcome to the GATOR NATION.

Hey, Charles
YOU ARE A GATOR!

Welcome to the GATOR NATION.

Hey, Brandi
YOU ARE A GATOR!

Welcome to the GATOR NATION.

Hey, Madeline
YOU ARE A GATOR!

Welcome to the GATOR NATION.
IN YOUR NEXT 
FOUR YEARS

THERE ARE 
126,230,400 
SECONDS

126,230,397

GO GATORS!

MAKE

#UF19