

Committee on Resources  
Minutes  
June 11, 2009

The meeting was called to order by chair Mac McGriff and all members were present.

The minutes of the committee meeting of March 16, 2009 were approved. Vice President for Development Paul Robell provided a campaign update for the committee. As of March 31, the campaign totaled \$898.6 million, which is approximately \$88 million ahead of pace for our \$1.5 billion goal. As might be expected, there is still some work to do in pursuing the very highest gifts (\$50, \$75, \$100 million).

The fundraising efforts continue to see our traditionally high ratio of cash to pledges, at approximately 50/50.

Mike Smith then provided an update regarding UFICO and the endowment. UFICO hired a full-time COO, Ed Kelly, in March. This will allow Peter Landauer to spend more time in establishing UFICO's long-term pool concept, which may provide an opportunity for external foundations to invest in UFICO. This is in the very earliest concept stages, with more analysis and exploration required.

Mike provided some overview of the economy, noting that volatility measures have dropped some, though a recovery is likely to be slow not rapid. Government intervention continues to broaden. Mike noted that while there may be some short-term risk of deflation, the risk that they are watching closely is the long-term risk of inflation.

Stock valuations are up since March, and the endowment was up 2.5% in May. For the calendar year-to-date, the endowment is up 1.17%. For the fiscal year, it was down about 18%. Mike noted that the annualized return since UFICO's inception is +4.55%.

UFICO's equity exposure has remained in the 18%-25% for the calendar year, which helped returns in January and February and probably left a little gain on the table in the last couple of months. The returns continue to rank among the top 10% in the mid-size endowment universe.

There was some additional discussion about the long-term pool for external foundations, noting that much more work is still to be done in planning here.